



Social Report

2016

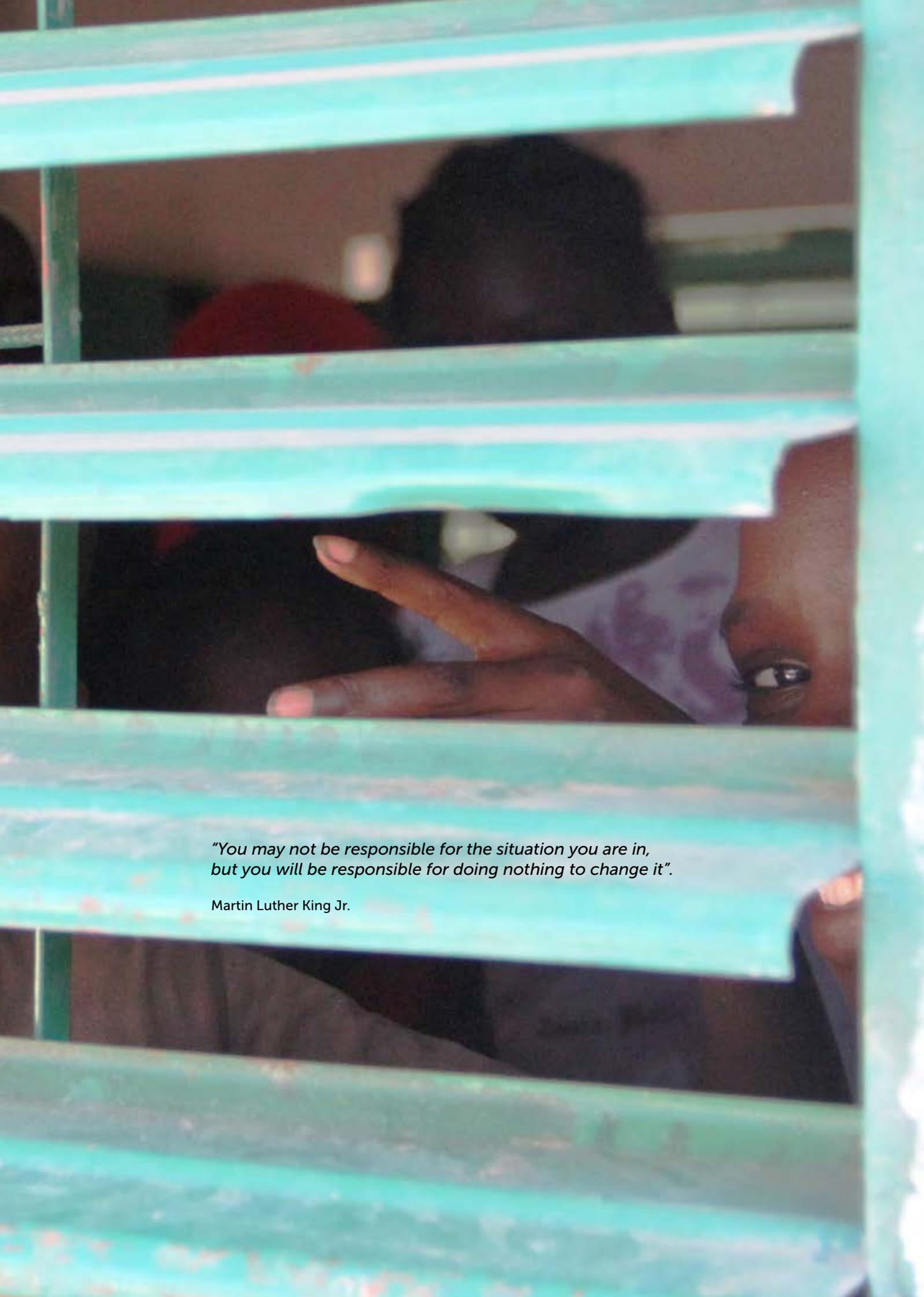




Social Report

20 **16**



A close-up photograph of a person's face and hand peering through horizontal teal metal bars. The person's right hand is pressed against the bars, with fingers spread. Only the right side of their face, including their eye and part of their nose and cheek, is visible. The background is dark and out of focus, suggesting an indoor setting with other people present.

*"You may not be responsible for the situation you are in,
but you will be responsible for doing nothing to change it".*

Martin Luther King Jr.



Fondazione ACRA

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Letter from the chairman



Dear friends and supporters,

The shift from the Millennium Goals to the “2030 Sustainable Development Goals (SDG)” is a change in paradigm in many fields compared to the past fifteen years.

The three dimensions of sustainable development, namely the economy, society and the environment, are taken into consideration not only for the so-called developing countries, but as a global agenda that concerns all the nations of the planet. In addition, the SDGs emphasize the quality of access to the fundamental and related rights, unlike the MDGs, which focused on access from a rather quantitative standpoint, considering the number of people who were guaranteed a specific service. An example of this is the issue of the availability and sustainable management of water and sanitation, as outlined in more detail in the Water Programme section of our Social Report.

As I observed during a mission in Senegal, in the Casamance region, ACRA has developed a program that is ten years ahead in the application of the quality standards now adopted by the SDGs. The multi-actor approach that also characterizes other thematic activities carried out by ACRA, brings together, within the same program, communities, organizations and small local entrepreneurs, universities, Senegalese and French municipalities; all of them aim to provide access to drinking water, in compliance with the rules, through an effective organization that ensures service maintenance and monitors water quality parameters.

In Senegal, ACRA also organized the Dakar Forum in September 2016, together with the municipalities of Milan and Dakar to promote African-American exchanges regarding urban food policies. This project followed up on ACRA's participation in the drafting and subsequent implementation of the Milan urban food policy pact, launched in October 2015 by the then-Mayor of Milan, Giuliano Pisapia, at the end of EXPO 2015. The Pact is an important step towards recognizing the need to start virtuous supply and consumption policies and models in cities and in the related regions. Indeed, while the urban population tends to increase everywhere,

the boundaries between urban and rural worlds are becoming increasingly blurred. In Milan as well as in Dakar, food is in part produced in the city. The links between inhabited areas and suburban cultivated areas are increasingly taken into account to optimize resources, energy savings and to achieve a harmonious development of the region. Through the Pact, cities set up zero-mile chains of supply, direct producer-to-consumer distribution, technical “green” promotions to reduce the risk of pollution of aquifers and promote the production of healthy food ... from Quito to N'Djamena.

Long-term projects on water, food, energy and education require that we are well-rooted in the communities where we engage. Although we have consolidated models, approaches and methods, every situation requires adjusting to the local context. It requires specific experience in the region where the project is being implemented. That is why we believe it is important that different actors be involved, that a network be established between agencies, institutions and people working together, rather than living separately in sectoral “silos” or in their respective social categories. The importance of a multi-actor approach is clearly stated in the new Law 125/14 on international cooperation, which, albeit timidly, is now beginning to be implemented. The new law and the new trends in international cooperation, recognize, among others, the private sector role in promoting economic and social development. ACRA seeks cooperation with businesses and has joined the United Nations Global Compact in December 2016 to become part of a process where the profit and non-profit sectors increasingly join their efforts, while ensuring respect for human rights and the dignity of the individual. It is as part of this changing framework, that our Italian and foreign colleagues are working hard in the some fifty countries where we are engaged. I take this opportunity to thank them for the commitment and earnestness they apply on the field every single day.

The Chairman,
Nicola Morganti







Methodological note

READING GUIDE

This is ACRA's 11th social report. We present it again in digital format, with a small number of printed copies; this reflects our long-standing commitment to environmental and economic sustainability, a fundamental value for ACRA.

The 2016 Social Report is also designed to provide readers with an immediate overview of our organization: its nature, strategy, project areas and results achieved, which we hope will give readers a clear picture of the specific nature of our organization, also in relation to current trends. For a more detailed analysis of our programs, activities undertaken, promoted events, campaigns started and characteristics of the regions in which we operate, please refer to our website, www.acra.it, which offers a wealth of constantly updated contents.

The first section of the document focuses on ACRA **"profile"**; starting from a snapshot of the most indicative data, it shows the specific characteristics of the organization in terms of mission and values, history, governance, as well as organizational structure, areas of operation and sources of funding.

The core of our activity is contained in the **second section** of the report, the **"Social Report"**, which outlines our strategic positioning, the Foundation's work in the various fields, the programs implemented in 2016, broken down by thematic area in line with the ACRA's operating approach to the projects. Subsequently, there is a description of the actions undertaken by the organization in the Northern and Southern regions of the world, with an indication of the main achievements for the year. This year's edition marks a significant change since ACRA work is presented in relation to the new Sustainable Development Goals launched by the United Nations in 2015.

The third section is devoted to the financial statements and includes a financial statements' analysis by key indicators, a summary of the financial statements and the independent auditors' report. The complete financial statements and the notes can be downloaded in full from the website www.acra.it



About us

48

YEARS OF LIFE

22

PEOPLE EMPLOYED IN ITALY

25

EXPATRIATE STAFF

222

LOCAL STAFF

14

COUNTRIES OF OPERATION

49

PROJECTS



463,342

DIRECT BENEFICIARIES

€

13,688,624

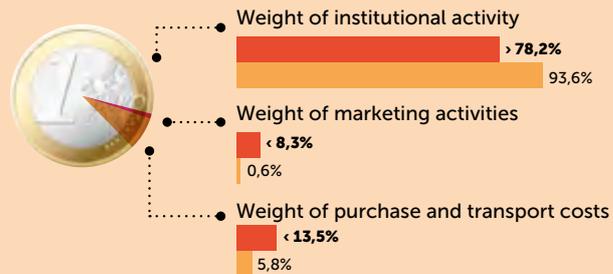
TURNOVER 2016

€

20,512,247

TOTAL ASSETS 2016

Comparison between the use of ACRA's funds in 2016 and the benchmark set by the Italian Institute of Donation (IID) calculated on the basis of IID members' 2014 annual reports.



■ Benchmark values

■ ACRA 2016

Amounts expressed net of commercial activities





Mission and values

The ACRA Foundation is a non-governmental secular and independent organization that designs, implements and promotes high social impact, **SUSTAINABLE SOLUTIONS** to tackle and remove poverty in different parts of the planet.

Through widespread **COOPERATION AND DEVELOPMENT** activities in Africa, Latin America, Asia and Europe, ACRA works to foster the growth of dynamic ecosystems, that are conducive to **INNOVATION** and can act as powerful drivers of change.

ACRA supports the **SOCIAL ENTERPRISE** movement and “creates bridges” for the exchange of knowledge and experience in different places, with special attention to the transfer of inclusive business models that work.

We pay special attention to rural areas, to the peripheral areas of the planet and to the marginalized segments in the South and North of the world. In Europe and in Italy ACRA promotes a culture of peace, dialogue, cultural exchange and solidarity.

OUR PRINCIPLES

- » Believing that all people have equal dignity and equal rights
- » Protecting the fundamental rights
- » Promoting the interdependence among peoples and the exchange of knowledge
- » Promoting self-development and social justice
- » Encouraging secularism, the dialogue between peoples and cultural interchange
- » Supporting the centrality of the rural world

OUR COMMITMENT

- » **TO PROMOTE LOCAL CULTURE** and talent
- » Strengthen community **COMPETENCE**
- » Encourage local *empowerment* with a focus on **WOMEN**
- » Building solid and lasting relationships with the communities and with our partners
- » Support processes of **SUSTAINABLE DEVELOPMENT**
- » Support the creation and development of **SOCIAL ENTERPRISES**
- » **CREATE BRIDGES** for “multi-stakeholder” dialogue
- » Mobilize resources and stakeholders to improve conditions in communities
- » Creating the conditions for lasting and sustainable **CHANGES**
- » Supporting local organizations and institutions for the management of program results
- » Seek convergence with businesses to design common actions

OUR VALUES

Dignity, equality, trust, justice, innovation, participation, responsibility, respect, sobriety, solidarity, sustainability, transparency.





History



THE FIRST DECADE, 1968-78 VOLUNTEERS AND SUPPORT GROUPS IN THE 70'S

ACRA was a dream that turned into an idea, that became a project, and that project became a reality. ACRA's constitution dates back to May 25, 1968, exactly 45 years ago. We began with 6 volunteers in Chad, and the launch of the first integrated development project in the village of Borom. Initially the association was made up entirely of self-funded volunteers. In 1973, ACRA received formal recognition from the Ministry of Foreign Affairs as a Non-Governmental Organization qualified for International Cooperation. The initial annual budget of a few thousand euro increased to a few hundred thousand euro.

THE SECOND DECADE, 1978-88 AID WORKERS AND FUNDERS IN THE 80'S

- 1982 marked the beginning of collaboration with the European Commission. The association expanded and launched programmes in Nicaragua, Bolivia and Senegal; coordination offices opened locally and the association's structure was reorganized in Italy, remaining a volunteer organization in terms of governance, but now employing paid personnel for the management and administration of projects.
- In 1988 ACRA obtained qualification for the development of information and education activities in Italy. The annual budget increased from 400 thousand euro to 2.5 million euro.

THE THIRD DECADE, 1988-98 RELATIONS WITH LOCAL POPULATIONS AND ASSOCIATIONS

- The strategic objective revolved around the implementation of projects aimed at the self-development of rural communities through in depth knowledge of the project territory, dialogue, exchange, and institutional strengthening of local partners.
- Activities were launched in Cameroon in 1992 and in Ecuador in 1998.
- The annual budget increased from 2.5 million euro to 5 million euro.

THE FOURTH DECADE, 1998-2008 THE CHALLENGE OF THE GLOBAL VILLAGE, TOWARDS A QUALITY NORTH/SOUTH PARTNERSHIP

- Challenges became broader and more demanding, projects were extended, from Health Centres to a university general hospital, from village wells to aqueducts serving entire communities, from building a single village school to the educational development of an entire region, from support for income generating production to the international commercialization of products through fair trade distribution chains.
- Programmes were launched in Tanzania, Burkina Faso, El Salvador and Honduras.
- The annual budget grew from 6 million to 10 million euros in 2008, a figure that consolidated in the following years.

THE NEW DECADE INCREASING COMPLEXITY, GLOBAL CHALLENGES, ORGANIZATIONAL CHANGE AND INTERNATIONAL PARTNERSHIPS

2009

- **ACRA was awarded the Accounting Oscar** for the "Non-Funding, Non-Profit Organizations" category. The prestigious recognition was awarded by FERPI.
- **4 theme desks** were set up as reference points for the strategy of intervention: education, food safety, water and environment, micro finance and social business.

2010

- ACRA became member of the Organizations that are Members of the Institute of Donation.
- Specialization in the field enabled ACRA to raise the interventions from project level to **programmes articulated in more complex actions**.
- Particular focus on the dynamics of migratory flows, to the role of migrations in the development processes and to the consolidation of partnerships with associations of migrants.





2011

- A **Water&Sanitation** desk was established in Africa.
- The organization changed its legal form from Association into participatory Foundation. The **ACRA Foundation** was thus created.
- ACRA became member of international networks **WIN** (Water Integrity Network), **EMP** (European Microfinance Platform) and **SEWF** (Social Enterprise World Forum).
- With Fundacion Paraguaya, the first social enterprise was established in Tanzania (Education & Entrepreneurship) with the aim of reaching sustainability within the first 5 years of operation.



2012

- Together with Fem3, MicroVentures, Altromercato and Maria Enrica Fondazione, ACRA established **Opes Foundation**, the first case of **non-profit investment vehicle** in Italy promoting social enterprises in the world.
- ACRA became member of **SUSANA** (The Sustainable Sanitation Alliance) a platform that gathers over 200 partners worldwide engaged in the search for sustainable solutions in the sanitation field.
- ACRA established strategic relationships with the **WTO** (World Toilet Organization) with which it organized sanitation efforts in Mozambique.
- By formal recognition of the Milan Prefecture, on 20 December 2012, ACRA became the ACRA-CCS Foundation.



2013

- ACRA became a founding member of **Foundation Triulza**, which promotes the leadership and participation of **Italian and international Civil Society** organizations at EXPO Milan 2015.
- ACRA was appointed as organizer of the **Social Enterprise World Forum in Milan in 2015**, the most important international forum dealing with social enterprise issues and the related most favourable ecosystems.



2014

- The foundation became a member of **ARE-Alliance for Rural Electrification**, an international business association that represents the decentralized energy sector and is engaged in the integration of renewable energy within the rural electrification markets in emerging and developing countries.
- As part of **ACP-EU Energy Facility**, Acra obtained approval of an important project that will lead to the construction of a 1.7 MW hydroelectric power plant in Tanzania and the creation of an utility for its operation. For our organization, this is the largest single project in terms of the size ever approved by the European Union.
- **ACRA was a finalist for the award of the Accounting Oscar** for the "Non-Funding, Non-Profit Organizations" category. The prestigious recognition was awarded by FERPI.



Oscar di Bilancio
Organizzazioni
Non Erogative
Nonprofit

FINALISTA
2014

2015

- In the period 1-3 July, ACRA organized the **Social Enterprise World Forum in Milan**: an international event that saw the participation of **over 700 delegates from 45 countries**, offering an extraordinary opportunity for exchange to all actors involved in social enterprise and in the development of inclusive and sustainable economic solutions.
- ACRA participated in a number of initiatives as part of the EXPO Milano 2015 and, throughout the entire event, as a member of the Triulza Foundation, it managed an exhibition space in the farmstead that bears the same name.
- ACRA launched **Naiss**, a social enterprise in Mozambique; the project had us engaged in intense interactions with the private and public sector in that country
- In Burkina Faso, ACRA participated in a country project, promoted by the Italian association of banking foundations, in the field of financial inclusion, gender equality and agriculture, with a specific focus on local entrepreneurship.
- **The biggest Education project** ever managed by ACRA was launched. Funded by the **European Union**, the project for global citizenship education involves **12 European countries, 2 African countries, 14 partners and has a value of € 3,597,000.**





History

2016



MAR MEDITERRANEO
CIVITAVECCHIA | BARCELONA | CIVITAVECCHIA
28-31 MAGGIO 2016



- From 28 to 31 May, in partnership with the Cooperative Group CGM and with OPES as organizing partner, **SOCIAL ENTERPRISE BOAT CAMP**, the first boot camp for social entrepreneurship, aimed at international cooperation operators, social entrepreneurs, young innovators; the boot camp was held on a ship plying the route Civitavecchia - Barcelona. The Social Enterprise Boat Camp - an international event gathering more than **350 participants from 20 countries aboard a ship in the open sea** - offered participants the opportunity for intense training and co-creation activities, with world-class mentors and speakers, as well as an unusual setting to exchange ideas with different actors engaged in social entrepreneurship and in the search for inclusive and sustainable economic solutions.

- From 21 to 23 September 2016, in partnership with the Dakar and Milan municipalities, the **Dakar Forum**, within the framework of the "Food Smart Cities for Development" project, co-funded by the European Union; the forum aims to promote the implementation of the Milan Urban Food Policy Pact, the first international pact on urban food policies signed by 148 municipalities from all over the world, representing over 470 million inhabitants, whose purpose is to make the food system in their urban areas more equitable and sustainable.

- In Cambodia, ACRA launched a **campaign to raise awareness on the use of plastic alternatives**, promoted as part of a project funded by the European Union; ACRA also worked with the Ministries of the Environment, Home Affairs, Finance and Tourism for the drafting of a bill that introduces regulatory changes intended to reduce the use of plastic bags in the country.

- In Ecuador, ACRA contributed to the strengthening of public policies for the conservation of the páramo ecosystem (a fragile mountain ecosystem typical of the Andean regions) through the implementation of a plan for **the sustainable management of natural resources by the inhabitants**; the project aims to reinforce the role of the Water Parliament and to implement a Futurahua Environmental Education Program officially recognized by the Ministry of Education.

- In Ecuador, ACRA is a member of the organizing committee of the **7th AIDIS / DIRSA - Cuenca 2017 Inter-American Waste Management Congress** - the organization of which kept us busy throughout 2016.

- In Burkina Faso, ACRA launched the **Ke Du Burkinabe** (made in Burkina) social enterprise that markets local products such as honey, tomato pulp, the traditional local drink, "besse", and rice. The social enterprise is an activity of the Partnership for Sustainable Rural Development in Burkina Faso funded by Fondazioni for Africa.

- In Chad, ACRA continued the education and training **campaign promoted for the seventh consecutive year at national level**, which significantly contributes to increasing school attendance, especially by girls.

- ACRA participated in the **Energy Access Investment Forum** in Amsterdam organized by ARE and RECP, to establish relationships with various private sector companies working in the field of renewable energy for rural electrification.

- ACRA began **cooperating with Enel Green Power** in Tanzania to organize a "full-immersion" experience in the local rural environment for EGP staff, in view of the development of mini solar networks for the electrification of villages.

- In December 2016 ACRA joined the **United Nations Global Compact**, the largest strategic corporate citizenship initiative in the world. The choice to join the Global Compact was driven by our objective to develop virtuous partnerships with the private sector in full compliance with the universal principles of human rights and the dignity of people.



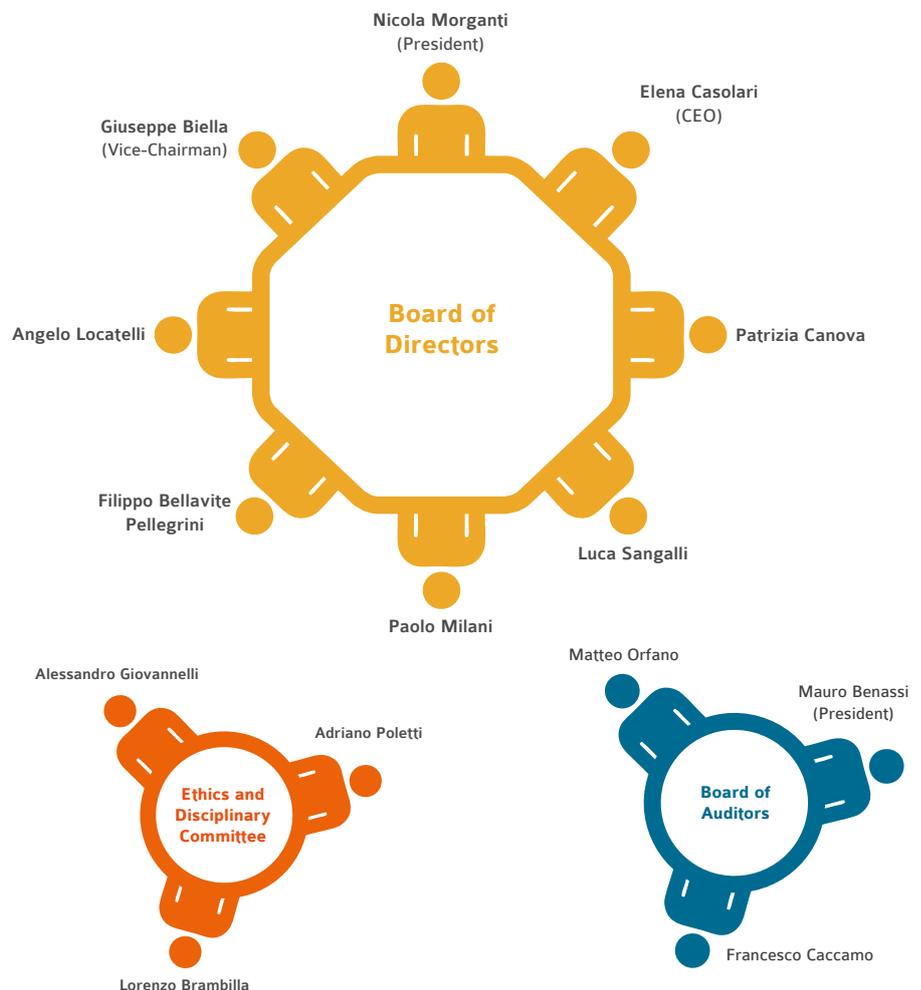


Governance

MEMBERS OF THE FOUNDATION BODIES AT 31 DECEMBER 2016

Founded in 1968, after 43 years the ACRA association became a participatory Foundation. Thus, in April 2011 the ACRA Foundation was created. The Foundation bodies are:

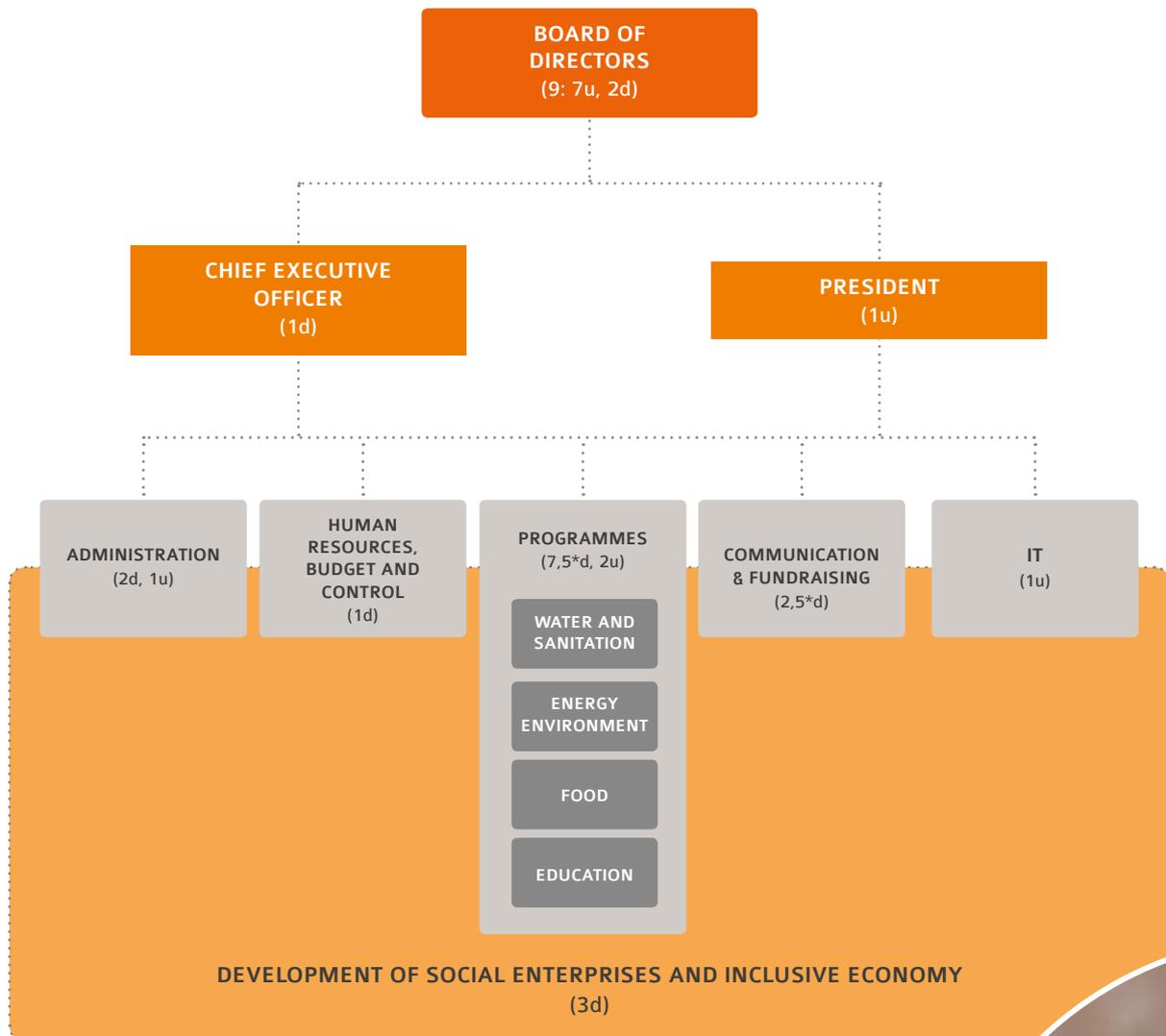
- » the **Board of Promoters** and the **Board of Participants** that appoint the members of the Board of Directors, the Ethics and Disciplinary Committee and the Board of Auditors;
- » the **Board of Directors** that manages ordinary and extraordinary business;
- » the **Ethics and Disciplinary Committee** that verifies the respect of the Articles of Association and of the internal regulations;
- » the **Board of Auditors**, that verifies the accounting and financial management, as well as its conformity to Law and Articles of Association.





Organizational Structure

OFFICE STAFF IN DECEMBER 2016



Of the **22 EMPLOYEES** working at our Milan office (**17 women and 5 men**), 13 have a permanent employment contract, 3 have delegated powers in their capacity as members of the Board of Directors and 6 have temporary contracts (1 professional, 1 retired woman and 4 operators engaged in development cooperation projects in Italy / Europe).

In addition there are two **volunteers working** on a continuous basis and five young people collaborated during the year as interns.

Starting from September 2016, 4 boys from the **National Alternative Civilian Service** are working with us and will remain for a period of 12 months.

* 1 person spends 50% of her work hours in the "programs" sector and 50% in the "communication & fund raising" sector





Coordination

CO-ORDINATION OF FOREIGN PROJECTS IN 2016



The **25 EXPATRIATES** engaged in project countries (**17 men and 8 women**) provide their work under temporary contracts, in compliance with the Collective Agreement between the Associations of Italian NGOs (AOI and Link2007) and the Trade Union Organizations, as harmonized by Italian Legislative Decree 81/2015 of 15 June 2015 through a document signed on 14/09/2015, and with the guidelines issued by the Ministry of Foreign Affairs.

The **local staff**, consisting of **222 PEOPLE**, 60 women and 162 men, mainly comprises operators involved in the management of projects in local offices. These include project managers, administrators, accountants, secretaries, leaders, educators, guardians, socio-economists, environmentalists, computer scientists, logisticians, technicians, promoters and drivers. Such persons' activities within the organization are regulated on the basis of employment contracts drawn up and filed in accordance with local regulations.





Where we are and what we do

49 PROJECTS IN 2016



	WATER and SANITATION	ENVIRONMENT ENERGY	FOOD	EDUCATION	HEALTH	TOTAL
BOLIVIA		1	3			4
BURKINA FASO			2	1		3
CHAD			4	7	1	12
ECUADOR		1	3			4
EL SALVADOR	1		1			2
HONDURAS	1	2	2			5
INDIA		1				1
ITALY/EUROPE				7		7
MOZAMBIQUE	1					1
NICARAGUA	1	1				2
SENEGAL	2		2			4
TANZANIA	2	1		1		4
ZAMBIA				3		3
TOTAL	8	7	17	19	1	52

Note: 2 Food projects are implemented in two countries, respectively El Salvador and Honduras, Bolivia and Ecuador. 1 Water project is implemented in two countries: Honduras and Nicaragua

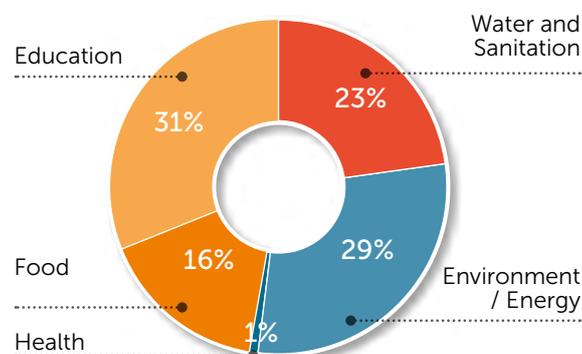


Use of economic resources 2016

AN OVERVIEW

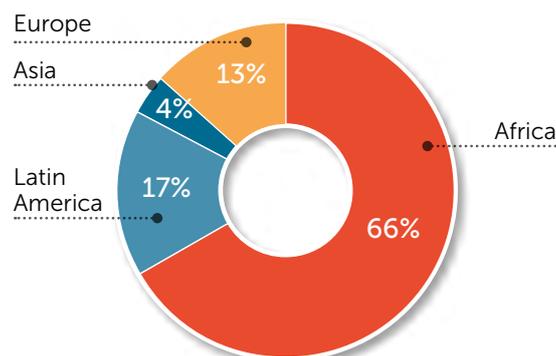
Use of resources by thematic area in 2016

Water and Sanitation	2,934,506 €
Environment / Energy	3,710,567 €
Health	121,108 €
Food	2,028,598 €
Education	3,864,195 €
Total	12,658,973 €



Use of resources by geographic area in 2016

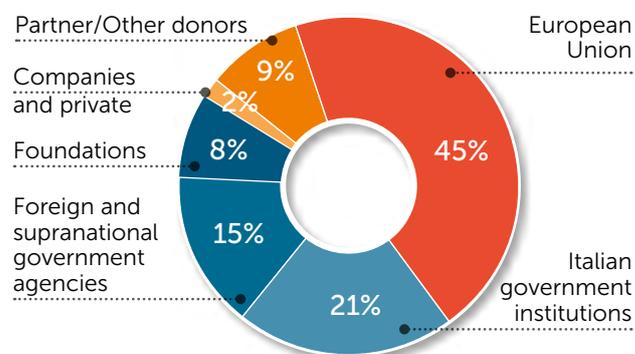
Africa	8,398,431 €
Latin America	2,149,520 €
Asia	547,801 €
Europe	1,563,220 €
Total	12,658,973 €



Major public and private donors

Total sources of funds 2016

Italian government institutions	2,668,430 €
European Union	5,672,183 €
Foundations	1,004,257 €
Companies and private	339,762 €
Foreign and supranational government agencies	1,868,105 €
Partner/other donors	1,106,236 €
TOTAL	12,658,973 €



Note: percentages rounded to two digits

Note: the **ECONOMY** is a cross-cutting focus in all thematic areas

MAJOR PUBLIC AND PRIVATE DONORS BY THEMATIC AREA IN 2016

	INTERNATIONAL	NATIONAL	TERRITORIAL	FOREIGN
 WATER AND SANITATION	<p>Honduras - European Union</p> <p>Nicaragua - European Union</p> <p>Senegal - European Union</p> <p>Tanzania - European Union</p>	<p>El Salvador - Ministry of Foreign Affairs</p> <p>Mozambique - Ministry of Foreign Affairs</p> <p>Senegal - Ministry of Foreign Affairs</p>	<p>Honduras - Comune di Milano</p> <p>El Salvador - Comune di Milano</p>	<p>Senegal - Agence de l'Eau Seine Normandie (Francia) - Communauté Urbaine de Cherbourg-Octeville (Francia)</p> <p>El Salvador - Euskal Fundazioa</p>
 ENVIRONMENT / ENERGY	<p>Cambodia - European Union</p> <p>India - European Union</p> <p>Ecuador - European Union</p> <p>Honduras - European Union</p> <p>Tanzania - European Union</p>	<p>Bolivia - Ministry of Foreign Affairs</p>		<p>Tanzania - EEP</p>
 FOOD	<p>Bolivia - FAO - European Union</p> <p>Chad - European Union</p> <p>Honduras - European Union</p> <p>Ecuador - European Union</p>	<p>Burkina Faso - Ministry of Foreign Affairs - Fondazioni for Africa - Burkina Faso</p> <p>Ecuador - Ministry of Foreign Affairs</p> <p>Senegal - Ministry of Foreign Affairs</p>	<p>Bolivia - Comune di Milano</p> <p>Senegal - Comune di Milano</p>	<p>Chad - Fondation Assistance International</p>
 EDUCATION	<p>Chad - European Union - UNICEF - UNHCR</p> <p>Italy/Europe - European Union</p> <p>Tanzania - European Union</p> <p>Zambia - European Union</p>	<p>Chad - CEI (Conferenza Episcopale Italiana)</p> <p>Italy - Fondazione Cariplo - Ministry of Foreign Affairs</p> <p>Zambia - Fondazione Mediafriends</p>	<p>Chad - Proloco di Barzana</p> <p>Burkina Faso - Fondazione Cariplo e Compagnia di San Paolo</p>	<p>Chad - CRF (Tchad Relief Foundation) - Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH</p>
 HEALTH		<p>Chad - Fondazione Italo Monzino</p>	<p>Chad - Associazione Amici di Goundi</p>	

Note: the **ECONOMY** is a cross-cutting focus in all thematic areas



Contributions on a voluntary basis



€
26,596

**DONATIONS OF MATERIALS,
EQUIPMENT, PREMISES AND GOODS**



€
17,000

**MEMBERS OF THE
GOVERNING BODIES**



€
25,400

**ACTIVISTS AND
VOLUNTEERS**

€
43,050



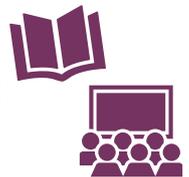
**NATIONAL ALTERNATIVE
CIVILIAN SERVICE, INTERNSHIPS
AND PLACEMENTS (Italy/Abroad)**

€
127,000



**CONSULTANTS,
PROFESSIONALS AND ARTISTS**

€
491,724



**FREE EDITORIAL /
ADVERTISING SPACES**
(press, TV and radio broadcasters,
monitors in railway, metro and
airport stations)



€
730,770

TOTAL





**Social
report**



STRATEGY

2016 was a year of consolidation of some of the guidelines that have become entrenched values within our organization: **DIALOGUE with the stakeholders**, a **PROGRAM-BASED approach** that provides for the long-term planning of the design and architecture of the initiatives, a **“listening” attitude towards our partners and the communities we work with**, a market approach, the search for **SUSTAINABILITY and a LASTING IMPACT** that extends beyond the duration of a project, **working with the private sector** towards the achievement of common goals, the choice to consider **the economy and the social enterprise as elements that cut across all our activities in the various areas: water and sanitation, energy and environment, food, education.**

This strategy often led us to distant places, off the beaten track in the south and in the north, interacting with new players, using new approaches and metrics yet to be explored.

Through diversified initiatives and partnerships we have become familiar with and supported the complex and multifaceted world of **social enterprises**: the “change makers”, the **solidarity economy**, the circular economy, the digital economy, the **impact investing**, in parallel and overlapping geographical locations. We worked with a vast and diverse range of private sector entities, and strengthened our relationship with the **Opes Impact Fund**, an impact investing vehicle that supports social enterprises using hybrid financial instruments; through these experiences, we have grown our awareness and knowledge of the universe of market based solutions and of the social enterprise worldwide. During this period we have created and managed a number of social enterprises, some of which are now independently viable; we have exchanged ideas and worked with different players in a way we could not even imagine at the beginning of this journey.



Note: chronological history of social enterprise and impact finance projects that have led to the current strategy



"A company with social goals is a company that is cause-driven rather than profit-driven, with the potential to act as a change agent for the world"

Muhammad Yunus, *The Promise of Social Business*



OPES
launch

2012

Mozambique:
- **NAISS**
(social enterprise)

SEWF2015
Social Enterprise
World Forum

2015

Burkina Faso:
- **KE DU BURKINABE**
(social enterprise)

BOAT CAMP 2016
Social Enterprise
Boat Camp

2016



SOCIAL ENTERPRISE BOAT CAMP 28-31 may 2016

To face the challenges of sustainability and lasting impact and in keeping with the guidelines emerged from the Social Enterprise World Forum organized in 2015, in 2016 we promoted the Social Enterprise Boat Camp; it is the first boot camp for social entrepreneurship organized on board a ship and addressed to entrepreneurs, social innovators and international cooperation operators interested in approaching a business culture that combines environmental and economic sustainability and social impact.



The first social enterprise boot camp on board a ship, open to entrepreneurs, social innovators and international cooperation practitioners

The Social Enterprise Boat Camp was conceived as a follow-up on the **Social Enterprise World Forum** organized by ACRA in Milan, in July 2015, where 800 people had gathered to voice their opinions; the boot camp also builds on the meeting between ACRA and its partner CGM (Consortium Gino Mattarella) where they shared their common intention to bet on the new generations and new talents to renew the fabric of the social economy both in Italy and internationally.

It is with this in mind, that we conceived the idea of an itinerant boot camp offering the opportunity for training and for debate between different target groups belonging to different generations; the purpose is to share experiences and efforts coming from Italy and from the rest of the world and to share ideas with those who are already contributing to redefining economic models and business solutions with high social and environmental impact.

At the end of the **Social Enterprise World Forum** we were left with the moral legacy of believing in young people's power to bring about radical changes through their talents and versatility, an asset that the social economy in Italy has not yet been able to benefit from to its fullest extent.

A unique event in an unusual setting - on board the Grimaldi Lines M/v Cruise Roma plying the route Civitavecchia / Barcelona - the **Social Enterprise Boat Camp** proposed intensive training and co-creation activities with outstanding mentors and speakers of international calibre and has become an opportunity for establishing partnerships, creating networks and for designing and consolidating entrepreneurial ventures.

382 TOTAL PARTICIPANTS

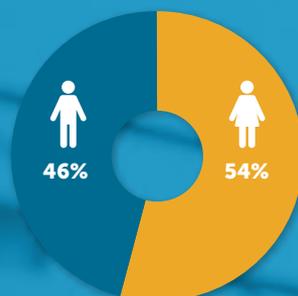
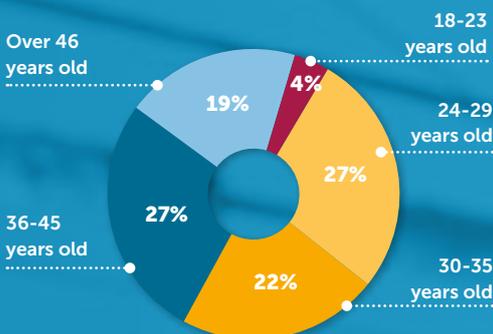
70 International Cooperation Operators

110 Social entrepreneurs

32 Participants with different backgrounds

50 Speakers and Facilitators

120 Young innovators





ACRA's work in relation to the 17 Sustainable Development Goals (SDG)

In 2016, in keeping with the course of action and assessment undertaken in 2015, ACRA paid special attention to the indicators proposed in the 17 sustainable development goals¹ and has continued to act according to an integrated development approach, with actions aimed precisely at pursuing the above mentioned objectives.

In the countries where it is present, ACCRA is committed to fight poverty in all its forms, by pursuing, in partnership with various and complementary actors (institutions, local organizations, civil society and private entities), increasingly complex and structured programs aimed at achieving the sustainability and self-determination of local entities.



¹ From 25 to 27 September 2015 in New York, during the General Assembly, the United Nations presented the new Global Sustainable Development Goals, which replace the Millennium Development Goals expired in December 2015. They is a new commitment that involves all countries, without exception, towards economic, social and environmental sustainability.



There have been numerous projects designed to improve nutrition and promote sustainable agriculture according to a food sovereignty approach. From the microjardins in Dakar, complementary and innovative urban agriculture methods, to supporting the agro-ecological sector in Burkina Faso, to promoting the integrated cocoa supply chain in Ecuador and the quinoa supply chain in Bolivia, to the cereal banks in Chad as instruments for the storage of agricultural products, up to the initiatives for raising awareness on food policies and on issues related to the right to food in Europe.



Education continued to be regarded as a fundamental asset for ACRA. The initiatives in Chad, Zambia, Ecuador and Tanzania are focused on strengthening their educational systems to ensure access to, attendance and quality of education. These goals were pursued through an integrated approach, and included the construction of infrastructure, the purchase of materials, as well as adult literacy, teacher training, vocational and technical training, the introduction of innovative subjects in the curriculum and the promotion of financial education modules. In Europe and in Italy the initiatives were specifically focused on the widespread implementation of training programs dedicated to cross-cultural relations, human rights and global citizenship.



Many of our programs were designed to eradicate discrimination against women and to promote their active role. In 2016 in Chad we continued to support the schooling of girls through awareness campaigns. In Burkina Faso, Tanzania, Senegal, El Salvador and Bolivia we worked to promote the inclusion of women in socio-economic development processes in rural areas, by ensuring female representation in committees for the management of water and electric services and by supporting income generating activities, involvement in social enterprises and the marketing of products from the agricultural sector.



Universal and sustainable access to clean and drinking water and to adequate sanitation have always been a primary focus for ACRA. In Senegal, Tanzania, Mozambique, Honduras, Nicaragua and El Salvador we continued building aqueducts, lavatories and other infrastructure to ensure safe, hygienic and sustainable water and sanitation services for the population. In the various project areas we have provided appropriate tools so that management committees, private operators and municipalities can ensure management and maintenance operations in a transparent, innovative, sustainable, fair and lasting manner.



In the energy field we continued to promote the production and use of renewable energy to increase access to electricity, especially in rural areas. In Tanzania, we continued to support the development of Lumama, a community-based social enterprise that now owns and operates a hydroelectric power plant autonomously since 2014 to the benefit of more than 20,000 people. Again in Tanzania we continued building a new hydroelectric power plant that will deliver electricity to 20 villages that are not currently served and that will sell any energy surplus produced to the national grid. In Bolivia we have built micro hydro-electric power plants to provide energy for social and productive purposes in the Andean region with minimal environmental impact.



Special attention has always been paid to the promotion of sustainable and inclusive economic growth. For this reason, solidarity economy is a focus that cuts across all of the Foundation's thematic areas. More specifically, ACRA helps build favorable ecosystems for the growth and development of social enterprises, which are considered as tools that can provide effective solutions. In 2016, we launched Ke du Burkinabe, a social enterprise in Burkina Faso, completed a feasibility study for the launch of a social enterprise in Ecuador, continued to support the Naiss social enterprise in Mozambique and income generating activities in Chad.



We consider innovation and technology as important drivers of development. In some programs of excellence on sanitation, water and food issues we finalized a number of partnerships with local mobile operators for the design and launch of applications for service users, with the objective of extending and increasing the effectiveness of the proposed activities. In 2016 in Bukina Faso, in Ouagalab, the first fablab in West Africa, we tested digital manufacturing and technology transfer models geared towards ensuring continued food safety and sovereignty with respect to rice and honey.



In Italy and in Europe, we continued to pursue our analysis of community-based alternative agro-food systems (Alternative Food Systems - AFS) to combat hunger; we also continued to promote social cohesion and to contribute to attracting greater interest from European citizens, teachers and students on the issues of waste and sustainable food production. We promoted initiatives for the implementation of the Milan Urban Food Policy Pact, the first international pact on urban food policies signed by 148 municipalities to make the food system in their urban areas more equitable and sustainable. In Bolivia, Chad and Senegal we promoted family and community agriculture as a local agro-food model aimed at ensuring food security and sovereignty for these populations.



In 2016, our contribution to mitigating the effects of climate change was also reflected in targeted actions designed to safeguard environmentally vulnerable areas and endangered ecosystems. One example is the páramo in the Ecuadorian Andes region, where a project is currently ongoing to strengthen land management plans and local policies for the conservation of the ecosystem and water resources. In Honduras we supported 8 municipalities located in regions of relevant environmental interest, in order to implement a forest governance model that can help fight the uncontrolled deforestation of the region. In Senegal, Burkina Faso and Chad we protected areas susceptible to desertification and contributed to protect natural reserves through the promotion of good agricultural production practices. In Tanzania we safeguarded areas at risk of erosion through specific reforestation projects that are part of our access to water or electricity programs.



In Cambodia, we launched a campaign to raise awareness on the use of plastic alternatives and worked with the Ministries of the Environment, Home Affairs, Finance and Tourism to draft a bill that introduces regulatory changes intended to reduce the use of plastic bags in the country. In Chad, Tanzania, Bolivia, Ecuador, Honduras and Nicaragua we supported local communities, small businesses and social enterprises in developing environmental protection plans (forests, watersheds, native species), in managing the supply of basic services (energy, water, waste management) and in promoting income generating activities, through an appropriate use of natural resources.



WATER and SANITATION

Access and participatory
management of water
resources and of
sanitation

- In 2016, **884 million people still do not have access to a basic water service** and **2.1 billion people do not have access to a safe water service**
- Of the 10 countries where the situation is worse, 8 are in Africa
- Almost one person in three (**2.3 billion**) **does not use basic toilet facilities**, and more than 6 out of 10 do not use safe toilets
- Almost 900 million people do not have any kind of sanitation - **9 out of 10 of them live in rural areas**
- About half of nursery and elementary schools do not yet have access to water and 7 out of 10 have no access to basic toilet facilities
- In 8 out of 10 families, **women and girls are responsible for collecting water**
- In developing countries, 3 families out of 4 have no basin with water and soap



OUR MISSION

To implement affordable and universal WASH services for the marginalized peripheries of the planet and for people living in developing countries.

How? Through partnerships with the private sector, other NGOs, the public sector, research communities and organizations and social enterprises in the sector.





“Water is life’s matter and matrix, mother and medium. There is no life without water”

Albert Szent-Gyorgyi

OUR COMMITMENTS



We promote social entrepreneurship and we facilitate the involvement of the private sector (Busan Declaration) in the peripheral and marginalized sectors of society (Base of Pyramid)



We use rigorous monitoring systems, we evaluate the social impact and try to improve and innovate our work on the basis of lessons learned



We put governments at the center, by promoting the right to water and sanitation (Resolution of the United Nations’ General Assembly, July 2010) and the democratic governance of services, including the principles of transparency, integrity and social responsibility



We apply the *Service delivery approach* and the Value for Money principle, constantly seeking the best quality/price ratio for our projects



We integrate WASH in other sectors according to the Water/Energy/Food NEXUS approach



Since 2006, ACRA has applied in Senegal the service standards that have now become SDG indicators

In July 2017, the JMP was published; it is the first monitoring report based on the new 2030 SDG (Sustainable Development Goals) indicators on drinking water, health and hygiene, jointly drafted by the WHO (World Health Organization) and UNICEF.

Some significant changes introduced are noteworthy. With the Millennium Goals, there was only one indicator to monitor the “access to safe drinking water from improved sources”; the new SDG monitoring system has a new indicator to monitor access to water, namely “**safely-managed**” water. The new indicator is calculated as the “**percentage of population using safely-managed drinking water services**” and specifies the components that contribute to defining an improved drinking water source:

- *located on site (i.e., in general, faucets in houses)*
- *available in case of need (i.e. 24-hour continuous service)*
- *in compliance with standards for faeces and chemicals (i.e. mandatory water quality monitoring).*

This change was adopted to harmonize the indicator with the conditions required by the right to drinking water (UN).

We find this information particularly significant as **it confirms the quality of work ACRA has been carrying out in Senegal** where, since 2006, the standard of service applied corresponds to what is now specified in the SDG indicators. This shows the validity of our vision and that, to the extent of our possibilities, **we somehow anticipated and contributed to the evolving of the concept of acceptable vs. inadequate service internationally.**





OUR PATH TO SUSTAINABILITY

- In Senegal we supported a local water management operator to make the **management of 5 aqueducts** safer and more transparent.
- In Tanzania we supported the **Iringa Water Authority** to connect households to water and sewage networks.

- In Senegal, Mozambique and Tanzania we supported local authorities in establishing **a democratic governance of water services** and supported local and national governments by strengthening their **expertise in sanitation** and helping them identify new funding strategies.

- In Senegal, Mozambique and Tanzania we **promoted low-cost, effective approaches** and developed local sanitation systems that are sustainable throughout the service life cycle.
- In Senegal we **supported local producers** in the production, sale and emptying of modern and economical latrines for the peri-urban areas of the cities.
- In El Salvador and Nicaragua we developed **public private partnerships (PPP)** to identify sustainable strategies and shared values and to increase the social impact of our work.





OUR WORK

in relation to the sustainable development goals



UNIVERSAL ACCESS TO SANITATION SERVICES

SDG 6

In Senegal, Mozambique and Tanzania we expanded the coverage of basic sanitation services in the peri-urban and rural areas; we improved the coverage and the sustainable management of WASH facilities in schools and health centers. We built sanitation in schools and dispensaries and supported schools in learning how to properly manage them.

In Mozambique we implemented 1 experimental bio-digester to produce biogas, by recycling latrine sludge.

In El Salvador we implemented 5 water and sewage networks.



QUALITY WATER SERVICES FOR ALL

SDG 6

In Senegal we started the construction of 2 new aqueducts; we worked with the Ziguinchor University Laboratory to ensure the quality of distributed water.

In Senegal and El Salvador we re-enabled, expanded and improved existing rural water systems, by connecting taps in homes, supporting service providers and ensuring water potability; we promoted affordable and adequate technologies that improve independent access to drinking water for families in remote and marginalized areas.





WATER MANAGEMENT THAT IS RESILIENT TO CLIMATE CHANGE

SDG 6, 13

In Nicaragua, Honduras and El Salvador we improved the sustainable use and development of water resources by implementing integrated and multiple-use approaches at local, watershed and national level and, through decision-making processes, we promoted a fair participatory and responsible governance of water resources, developing the skills of municipalities and local authorities; we improved the responsiveness of the community to the impact of climate change on water resources.

In Nicaragua, Honduras we facilitated the implementation of Water Master Plans at the sub-basin level.



CONDUCT CAMPAIGNS TO PROMOTE UNIVERSAL AND SUSTAINABLE WASH SERVICES CLIMATE

SDG 6, 12, 15

In Tanzania we strengthened the governments' ability to achieve universal access to water and sanitation, through verification of operating conditions and promotion of transparent and effective public financing for the supply, planning and monitoring of the services; we coordinated and defined advocacy strategies with key players in the industry and with governments in order to achieve "open defecation free ODF communities".

In Tanzania, Mozambique, Senegal we promoted an integrated approach to faecal sludge management.

In Mozambique, we were appointed as vice-chairman of the National Inclusive Business Council to promote private sector participation in sustainable development goals.

In El Salvador we promoted gender equality in municipalities and schools and prepared a handbook to promote the contribution of women to water crafts.

In 4 countries in Central America and Africa we defined hygiene plans and trained local male and female operators in schools and communities.

In Tanzania and Mozambique we included the issue of teenagers' menstrual hygiene in our school campaigns.

In Mozambique, in order to introduce new habits in personal and collective hygiene and in the use of sanitation facilities, we set up hygiene units within 7 elementary schools; the units were made up of students that each week carried out awareness-raising activities with their schoolmates. We also promoted 54 weekly street theater sessions in public places to inform people about the importance of hygiene and sanitation.



WATER and SANITATION

SOME ACTIVE PROJECTS IN 2016



NICARAGUA and HONDURAS

Cooperation in local public policies between Europe and Central America for better governance and integrated management of water resources

DURATION 36 months
start 15 January 2013
TOTAL VALUE
490,959 €*

>> **SENEGAL: 1,300 FAMILIES** HAVE IMPROVED AND CERTIFIED SANITATION FACILITIES

>> **MOZAMBIQUE: WE IMPLEMENTED 1 EXPERIMENTAL BIO-DIGESTER** TO PRODUCE BIOGAS THROUGH THE RECYCLING OF LATRINE SLUDGE

>> **EL SALVADOR: WE BUILT 5 WATER AND SEWAGE NETWORKS**

>> **MOZAMBIQUE: WE PROMOTED DOOR-TO-DOOR AWARENESS RAISING ACTIVITIES** WITH 500 FAMILIES, 3 MAJOR COMMUNITY EVENTS AND 54 WEEKLY STREET THEATER SESSIONS IN PUBLIC PLACES TO INFORM PEOPLE ABOUT THE IMPORTANCE OF HYGIENE AND SANITATION

>> **TANZANIA: 18 PRIMARY SCHOOLS** HAVE BEEN PROVIDED WITH 36 COLLECTIVE HAND WASHING SERVICES

EL SALVADOR

Access to water and sanitation: empowerment of women and social inclusion in the Micro-region of Norte Morazan

DURATION 36 months
start 1 february 2015
TOTAL VALUE
1,590,629 €

Note: The total value of the projects includes monetary contributions, contributions from volunteers and donations in kind.

* Share managed by ACRA as project partner



SENEGAL

SALUTE PLUS: Water, Hygiene and Nutrition in the Tenghory District

DURATION 48 months
 start 1 February 2011
TOTAL VALUE
 1,876,000 €

TANZANIA

Integrated environmental sanitation concepts for poor, underserved and peri-urban areas of Iringa Municipality

DURATION 60 months
 start 1 march 2014
TOTAL VALUE
 1,834,509 €

SENEGAL

Access to sanitation and to good hygiene practices in the Municipality of Bignona and the Transgambienne neighborhood, Senegal

DURATION 48 months
 start 1 february 2014
TOTAL VALUE
 1,388,628 €

MOZAMBICO

A sustainable chain of sanitation Market solutions as a response to access problems to basic sanitation in Maputo province, Mozambique

DURATION 36 months
 start 15 april 2014
TOTAL VALUE
 2,143,277 €

>> SENEGAL: WE STARTED THE CONSTRUCTION OF **2 NEW AQUEDUCTS** AND WORKED WITH THE ZIGUINCHOR UNIVERSITY LABORATORY TO ENSURE THE QUALITY OF DISTRIBUTED WATER



ENVIRONMENT ENERGY

Sustainable
management of natural
resources and rural
electrification

ENVIRONMENT

- The proportion of the earth covered by forests decreased by 31.6% in 1990, by 30.8% in 2010 and by 30.6% in 2015.
- Worldwide, between 2000 and 2017, the average coverage of areas essential to ensure biodiversity and included among protected areas increased from 35% to 47% as regards terrestrial areas, from 32% to 43% for fresh water areas and from 39% to 49% for mountain areas.
- On the contrary, the loss of biodiversity is progressing at an alarming rate. Corals, amphibians and cichlids are endangered species. Poaching and illicit trafficking of wildlife continue to counterbalance conservation efforts: 7000 species of animals and plants were involved in illegal trade in 120 countries.

ENERGY

- In 2014, 85.3% of the world's population had access to electricity. An improved figure compared to 77.6% in 2000. Nevertheless, 1.06 billion people still had no access to this basic service. While 96% of people living in urban areas had access to energy in 2014, in rural areas the access figure was only 73%.
- Access to clean fuels and technologies for cooking was 57% in 2014 compared with 50% in 2000. However, more than 3 billion people, most of whom live in Sub-Saharan Africa and Asia, still have no access to appropriate technologies and are exposed to high levels of air pollution in their homes.
- The share of renewable energies in final energy consumption increased modestly between 2010 and 2014, from 17.5% to 18.3%.

Source: Sustainable Development Goals Report 2017
(United Nations)



"The earth has enough resources for everyone's needs, but not to satisfy everyone's greed"

Mahatma Gandhi



OUR MISSION

Promoting access to electricity through decentralized "off grid" solutions using renewable sources, especially in rural areas. **How?** By encouraging public and private investment in the renewable energy sector with the active involvement of the population.

Promoting the **sustainable management of natural resources** and the protection of biodiversity in all our programs. **How?** By providing incentives for the conservation of resources that are essential for the production of water, food and energy.

I NOSTRI IMPEGNI



We promote social entrepreneurship and we facilitate public and private investments to improve access to energy through renewable energy mainly in rural areas where there is no electricity and where the national grid will not be implemented until 2030



We consider Energy as an "instrumental" right: an enabling factor to improve human dignity and guarantee the fundamental rights such as access to food and water in line with the major international initiatives such as SE4All, Africa-EU Energy Partnership (AEEP) and Power for All



We make sure that access to water or rural electrification services become an incentive for the sustainable management of natural resources (ecosystems)



We consider it important to work in an integrated manner, according to a "Nexus" approach, seeking optimizations and synergies in the production of Water, Food and Energy, while preserving the natural resources and biodiversity, reducing waste and encouraging waste recycling



We work according to a multi-actor approach, with the active involvement of the populations (human empowerment) in land and services management



OUR PATH TO SUSTAINABILITY

Since 2006 ACRA has been working in Tanzania on rural electrification. The energy issue was NOT covered by the Millennium Goals, but was included as a sustainable development factor within the SDGs.

In the Ecuadorian Andes region and in Honduras, we worked to strengthen land management plans and local policies for the **conservation of the ecosystem and water resources.**

In Ecuador, throughout 2016 we worked within the Organizing Committee of the **7th Inter-American Waste Management Conference held in Cuenca in 2017.**

In Bolivia, we continued to provide training to the communities for an autonomous and sustainable

management of **small hydro-electric power stations in remote rural areas**

In Senegal, Burkina Faso and Chad we protected areas susceptible to desertification through the promotion of **good agricultural production practices that favor agricultural biodiversity.**

We participated in international conferences organized by the **Alliance for Rural Electrification and in sectoral meetings organized at national level in the countries where we operate, in order to promote a "bottom-up" dialogue on project policies and methods.**

We continued to work with *Chalmers University in*

*Gothenburg (Sweden), with the Politecnico di Milano and other institutions to facilitate access to **research in the field of clean energy**, natural resources and energy efficiency technology.*

In Cambodia, Chad, Senegal, Tanzania, Bolivia, Ecuador, Honduras and Nicaragua we supported local communities, small businesses and social enterprises in **developing environmental protection plans (forests, watersheds, native species), in managing the supply of basic services (energy, water, waste management) and in promoting income generating activities, through an appropriate use of natural resources.**







OUR WORK

in relation to the sustainable development goals



ACCESS TO ENERGY

SDG 7

In Bolivia six isolated rural communities in the La Paz and Cochabamba departments have been supplied with **electricity from renewable sources** through the construction of hydroelectric power plants. Alongside these works, we implemented a training program on the optimal management of the infrastructure to ensure the project sustainability. At the same time, we promoted and funded small local production initiatives that use the power produced by the power plants. The project also encouraged the exchange of knowledge through missions of Bolivian staff in Italy and of Italian experts in Bolivia. Bolivian and Italian universities and the Bolivian Ministry of Energy were involved.



In Tanzania, in the Njombe Region, Ludewa District, the works for the construction of the new infrastructure of the Madope creek hydroelectric power plant near the Lugarawa village reached 30% of completion; they include works for the **construction of transmission and distribution lines** to the surrounding villages and to feed part of the produced electricity into the TANESCO national grid.



In Mozambique, as part of a sanitation project, experiments were started for the transformation of faecal matter into biogas, in cooperation with ENEA and Mondlane University in Maputo.



PROTECTIONS OF THE ENVIRONMENT AND OF NATURAL RESOURCES SDG 15

In Cambodia we launched a campaign to raise awareness on the use of plastic alternatives, promoted as part of a project funded by the European Union; ACRA also worked with the Ministries of the Environment, Home Affairs, Finance and Tourism for the drafting of a bill that introduces regulatory changes intended to reduce the use of plastic bags in the country.

In India on 9 November 2016, during a meeting with over 4000 drivers and the Minister of Transport of Karnataka, a new project was launched to reduce poverty by **improving the living conditions of tricycle drivers** (motorized tricycles) who are considered among the most marginalized and low-income population groups of Indian society and to promote the expansion of an integrated and replicable public transport model based on clean technologies that can limit CO2 emissions and atmospheric pollution.



In Ecuador, the number of indigenous organizations **that joined the Páramo Management Plans** (a fragile mountain ecosystem typical of Andean regions) rose from 8 to 14, and the conservation area of Páramo increased from 14,847 to 32,250 hectares (+ 117%).

In Ecuador, the number of institutions participating in the Mesa Nacional GIRS - (Integrated Sustainable Waste Management) - Municipalities, Ministry of the Environment, Ministry of Health, businesses, NGOs, universities and civil society representatives - grew compared to 2015, **bearing witness to the importance of integrated solid waste management** (recycling, energy use, treatment of percolated liquids...)

In Honduras in 2016, the **8 Municipal Development Plans were approved**, conservation and protection works for river basins were implemented, starting from the water replenishment areas, the training of municipal engineers on environmental issues was completed and the agreements with the sectoral institutions were signed

In Tanzania we continued working on the **rehabilitation of the 47 deteriorated springs of the catchment area upstream** of the hydro-electric plant under construction at Lugarawa. the planting of trees by the communities of the 20 villages affected by the rural electrification project also continued.



ENVIRONMENT ENERGY

SOME ACTIVE PROJECTS IN 2016



HONDURAS

Community Forestry as a model of integrated development to address the challenges of climate change

DURATION 24 months
started on 21 June 2016
TOTAL VALUE
140,219 €*

>> **ECUADOR: THE PÁRAMO ECOSYSTEM** INTENDED FOR CONSERVATION HAS INCREASED FROM 14,847 TO **32,250 HECTARES (+ 117%)**

>> **EL SALVADOR:** FOREST FIRES IN THE 5 MUNICIPALITIES AFFECTED BY THE PROJECT DECREASED BY 36% COMPARED TO 2015

>> **HONDURAS: 8 MUNICIPAL DEVELOPMENT PLANS** FOR FOREST MANAGEMENT AND CONSERVATION AND THE PROTECTION OF RIVER BASINS WERE APPROVED

>> **BOLIVIA: THREE HYDRO-ELECTRIC MICRO-POWER PLANTS** WERE BUILT THAT CAN PRODUCE 180 KW AND 520 FAMILIES CAN NOW ACCESS ELECTRICITY FROM RENEWABLE SOURCES

ECUADOR

Technical assistance to strengthen the Permanent Integrated Solid Waste Management Platform (Mesa GIRS) and analyse the GIRS projects

DURATION 36 months
start 1 march 2014
TOTAL VALUE
135,826 €

BOLIVIA

Small hydro-electric plants as adaptation to climate change

DURATION 36 months
start 1 april 2014
TOTAL VALUE
1,715,370 €

Note: The total value of the projects includes monetary contributions, contributions from volunteers and donations in kind.

* Share managed by ACRA as project partner



INDIA

Shift towards a sustainable transport system with the tricycles: triggering sustainable lifestyles and reducing poverty in urban India.

DURATION 48 months
started on 1 March 2016
TOTAL VALUE
1,554,742 €

TANZANIA

Hydroelectric Energy for 20 isolated rural villages in the Ludewa District, Tanzania

DURATION 48 months
start 1 september 2014
TOTAL VALUE
7,568,677 €



>> **CAMBODIA:** PRODUCTION AND DISSEMINATION OF AN INNOVATIVE **COMMUNICATION CAMPAIGN ENTITLED "COMBINE IN ONE"**, TO ENCOURAGE THE POPULATION TO REDUCE THE AMOUNT OF PLASTIC BAGS. THE INITIATIVE INVOLVED **1,200 CITY MARKETS MERCHANTS**, 90% OF WHOM ARE WOMEN. THE AVERAGE DAILY REDUCTION IN KG OF PLASTIC BAGS PER MERCHANT WAS 30%

CAMBODIA

Reduction of the environmental impact of plastic bags in the main cities of Cambodia

DURATION 36 months
start 1 march 2014
TOTAL VALUE
1,341,033 €



FOOD

Food security, food sovereignty and biodiversity

- The proportion of under-nourished people in the world has declined, from 15% in 2000-2002 to about 11% in 2014-2016. In the world, **about 793 million people were under-nourished in 2014-2016**, against 930 million in 2000-2002
- Between 2014 and 2016, **Southeast Asia and Sub-Saharan Africa** accounted for **63% of the world's under-nourished people**.
- In 2016, **about 155 million children under 5 years of age suffered from delayed growth** (height not suitable for their age), 52 million suffered from emaciation (insufficient weight compared to height) **while 41 million were overweight**.
- The rate of growth delay in children has declined from 33% in 2000 to 23% in 2016.
- The share of sectoral aid to agriculture by OECD countries has decreased from 20% in the 1980s to 7% in 2015.

Source: Sustainable Development Goals Report 2017 (United Nations)



OUR MISSION

Ensuring the right to “nutritious, safe and sufficient food, that is culturally appropriate and meets essential nutritional needs” for future generations.

How? Through the promotion of the agricultural and food sector according to green principles, in partnership with the public and private sectors, with other NGOs, with co-operatives and social enterprises, with farmers and with the local communities, with research and development entities.



"We must start from food intended as wealth, as exchange, as culture. Only by protecting our food can we safeguard our resources and the planet"

Carlo Petrini

I NOSTRI IMPEGNI



We promote **fair access to the resources** that are necessary for the production of food (water, land, seeds), by putting producers (farmers, breeders, fishermen, nomadic shepherds), at the center of systems and policies related to **food safety**.



We believe that people's right to food is better guaranteed where **food sovereignty** is ensured: where people and nations are in a position to define their own agricultural and food policies and to direct them towards models that are ecologically, socially and economically appropriate.



We combine the objective of food security with **poverty reduction strategies**, through social protection and environmental risk mitigation instruments.



We believe in **women's role** as a driver of social change that reduces poverty and inequality in rural areas.



We work in an integrated way with other areas such as water, energy, and natural resource management.



OUR PATH TO SUSTAINABILITY

In South America and in sub-Saharan Africa **we supported the basic peasant associations** in the development of management skills to supply services to their members, in maximizing the value of their products and in having their needs represented before their governments.

In cooperation with the Dakar and Milan municipalities, we organized the **Dakar Forum** to promote the implementation of the **Milan Urban Food Policy Pact** and supported the process for the signing and joining of municipalities such as Dakar (Senegal), N 'Djamena (Chad) and Tegucigalpa (Honduras).

We promoted the growth of the **agro-ecological model's culture** and experimentation, as an instrument of innovation and of sustainable agricultural practices, in all the rural areas where we have worked.

We have built **strategic partnerships** with Development Agencies, Technical Cooperation bodies and the Universities of Milan and Trento.

We supported the growth of **European networks** for the promotion of fair and sustainable policies.

We extended the program actions to other areas according to the principle of **promoting and supporting community resilience** and internal resources as a key to sustainability in the medium term.



OUR WORK

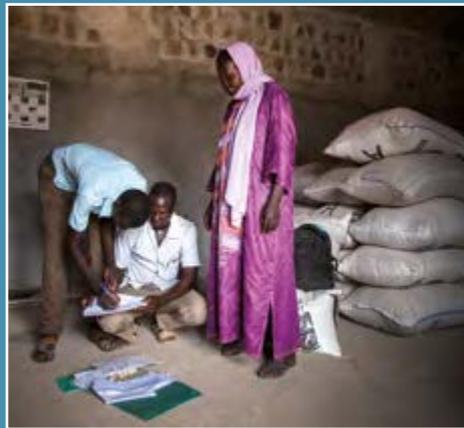
in relation to the sustainable development goals



UNIVERSAL ACCESS TO FOOD

SDG 2

In Chad the Federation of **Cereal Banks (CB)** has reached 299 members; families who are members of CBs have achieved better results compared to non-member families: better access to quality seeds suitable for climate change, greater propensity to save, better information in key areas such as prices, markets, and agricultural techniques. CBs have emerged as important social institutions not only as means to ensure livelihood, but also to facilitate the transfer of knowledge among members, encouraging the exchange of information and skills among farmers.



In Chad we supported farmers in the **production and structuring of food chains** and in better managing underutilized forest products from **traditional plant species**. These species are critical to supplement the diet, especially in situations of fragility.

In Burkina Faso we implemented **actions for the inclusion and financial education** of local populations and of the diaspora *latu sensu*, **for the institutional-organizational strengthening** of micro-finance organizations to support manufacturing and business activities, in particular relating to the honey industry, the production of non-wood forestry products (shea, *néré*, baobab), the development of cereal *warrantage* (or “credit guarantee”) and the granting of micro-leases to farmers under the Foundations for Africa initiative promoted by ACRI (Associazione di Fondazioni e di Casse di Risparmio Spa).





UNIVERSAL ACCESS TO FOOD

SDG 2

In Burkina Faso, on 18 January 2016, the draft agreement between the Bank of Africa, ACRA and the Tapoa Beekeepers Union (UPAT) was signed as part of the *Partnership project for sustainable rural development in Burkina Faso*. This is the first medium-term credit transaction of this type in Burkina Faso. As a result, the first **70 beekeepers selected by ACRA and UPAT will receive a bee kit containing modern equipment** to increase the quantity and quality of honey in the area.

In Burkina Faso we supported the establishment of the *Ke du Burkinabe* (made in Burkina) social enterprise, which promotes a range of local burkinabe products. The social enterprise is an activity of the Partnership for Sustainable Rural Development in Burkina Faso.



In Bolivia, in the Potosí Department, we coordinated activities with two Quinoa producer organizations with the purpose of generating income while **safeguarding natural resources**; the project involved the re-introduction of traditional production techniques among producers and their formalization in a publication approved by the Bolivian Rural Development Ministry.



In Ecuador the **UOPROCAE cocoa storage center was expanded and improved** and is now able to collect, ferment and dry more than 2 tons of cocoa per day; UOPROCAE's organic certification has been renewed for 2016, according to EU standards.

In Ecuador we developed a **feasibility study for the construction of a pilot social enterprise** for the processing of cocoa paste as well as two business plans for two different business venture options. Through these documents, cocoa producers' organizations and local partners (GADPE and CEFODI) now have a valuable tool for understanding the social and economic sustainability of the social enterprise and for making a final decision on the type of investment to be implemented.



AN URBAN FOOD POLICY SDG 11

In Honduras and Chad we supported cities in putting in place **regional development plans integrated** with climate change mitigation and associated risk management measures.

In Europa, Senegal and Burkina Faso we mapped and promoted enterprise experiences that support the creation of alternative systems to large retail chains, **promoting healthy and local food** and facilitating the networking of those involved in production, distribution and consumption.

In Senegal we promoted knowledge of **the urban hydroponic cultivation technology** and set up production, training, demonstration and sales centers for products cultivated in **micro-gardens**.

In Senegal in cooperation with the Dakar municipality, we promoted a **competition for food policy micro-actions**. Selected micro-actions won prizes worth €1.500 funded by the *"Food Smart Cities for Development"*.



NATURAL RESOURCES MANAGEMENT AND CLIMATE CHANGE SDG 13

In Chad , Honduras, Burkina Faso we promoted the **use of innovative technologies** as a means to prevent crisis situations and the risks related to climate change, by mapping and defining the priorities in infrastructure construction and by proposing public awareness campaigns for citizens.

In Burkina Faso, in the Ouagadougou Ouagalab, the first fablab in West Africa, we tested **digital manufacturing** and technology transfer models geared towards ensuring continued food safety and sovereignty with respect to rice and honey.

In Bolivia we worked with the rural shepherds of the Bolivian highlands by coordinating activities with the *Coordinadora de Organizaciones Economicas Campesinas de Bolivia* (CIOEC Bolivia) and **supported the exchange of experiences** between different shepherd organizations in Bolivia and with similar organizations in Peru, Ecuador and Argentina.

We helped rural communities in **Honduras, Bolivia and Chad** to strengthen their knowledge and awareness of the risks related to climate-change, natural disasters and soil reduction and to limit soil fertility loss.



FOOD

SOME ACTIVE PROJECTS IN 2016



HONDURAS EL SALVADOR

EXPO 2015 for food security and nutrition in local communities: implementation of a common action plan in Central America and Lombardy

DURATION 24 months
start 1 february 2014
TOTAL VALUE
328,230 €*

ECUADOR

FAIR COCOA - economic empowerment and women participation in the integrated production and processing chain of the aromatic fine, organic cocoa, according to fair trade principles, in the Region de Esmeraldas

DURATION 36 months
start 1 march 2015
TOTAL VALUE
1,272,152 €

ECUADOR

Strengthening the provincial strategy for the development of milk and guinea pig productive chains and the conservation of the paramo ecosystem in the Ambato Canton

DURATION 36 months
start 1 january 2014
TOTAL VALUE
610,002 €

BOLIVIA

Quinoa, the gold of the Andes. An integrated supply chain for food security in Bolivia

DURATION 27 months
start 1 october 2013
TOTAL VALUE
335,300 €*

BOLIVIA ECUADOR

Andean pastors: economic space and high-Andean food security weavers

DURATION 48 months
start 1 february 2014
TOTAL VALUE
499,465 €*

BOLIVIA

Integrated quinoa/camelids agri-food system. Promotion of sustainable community and smallholder agriculture on the Bolivian Highplain

DURATION 25 months
start 12 september 2014
TOTAL VALUE
249,841 €

>> **ECUADOR:** THE **UOPROCAE COCOA STORAGE CENTER** (UNION OF COCOA PRODUCERS' ORGANIZATIONS NORTH OF ESMERALDAS) CAN COLLECT, FERMENT AND DRY MORE **THAN 2 TONS OF COCOA PER DAY**

>> **BOLIVIA:** WE RE-INTRODUCED TRADITIONAL AGRICULTURAL TECHNIQUES AMONG PRODUCERS, FORMALIZED IN A PUBLICATION APPROVED BY THE BOLIVIAN MINISTRY OF RURAL DEVELOPMENT. AT THE END OF THE PROJECT, **75% OF THE BENEFICIARIES** (2,700 PEOPLE) USE **SUSTAINABLE PRODUCTION TECHNIQUES** IN THE CULTIVATION OF **QUINOA**

Note: The total value of the projects includes monetary contributions, contributions from volunteers and donations in kind.

* Share managed by ACRA as project partner

>> **SENEGAL:** A DAKAR-BASED CENTER FOR THE PURCHASE AND SALE OF HORTICULTURAL PRODUCTS CULTIVATED IN MICRO-GARDENS USING THE HYDROPONIC TECHNOLOGY (MICRO-URBAN GARDENS)

>> **CHAD:** THE FEDERATION OF CEREAL BANKS HAS REACHED 299 MEMBERS. CBS HAVE EMERGED AS IMPORTANT SOCIAL INSTITUTIONS THAT HELP ENSURE LIVELIHOOD AND FACILITATE THE TRANSFER OF KNOWLEDGE AND THE EXCHANGE OF INFORMATION AMONG FARMERS

>> **BURKINA FASO:** 7 MICRO-CREDIT MANAGEMENT COMMITTEES HAVE BEEN CREATED FOR THE MANAGEMENT OF WARRANTAGE (CEREAL STORAGE WAREHOUSES). MORE THAN 500 TONS OF AGRICULTURAL PRODUCTS ARE STOCKED FOR A CORRESPONDING CREDIT WORTH ABOUT 40,000,000 CFA FRANCS. THE BOTOU MANAGEMENT COMMITTEE IS THE ONLY ONE IN BURKINA FASO THAT IS 96% MADE UP OF WOMEN

SENEGAL

START AGAIN WITHOUT LEAVING Efforts to contrast migratory trends in the Senegal-Guinea Bissau corridor, Kolda and Gabu regions

DURATION 9 months
start 8 December 2016
TOTAL VALUE
424,013 €

ITALY

Sustainable ears: from industry to the community, resilience practices in lower East Brianza last wheat fields

DURATION 24 months
start 15 March 2016
TOTAL VALUE
139,670 €

CHAD

Supporting Civil Society Organizations of the EAST and WEST Mayo Kebbi Region in the implementation of the Local Development and Natural Resources Management Support Program (PADL-GRN) - phase III

DURATION 14 months
start 14 May 2013
TOTAL VALUE
110,103 €

BURKINA FASO

Partnership for sustainable rural development in Burkina Faso

DURATION 36 months
start 1 January 2014
TOTAL VALUE 229,869 €*
ACRA second year budget, as a consortium partner

CHAD

Cereal banks, an effective model for the development and food security of rural population in Guéra, Ciad

DURATION 39 months
start 1 January 2013
TOTAL VALUE
1,550,747 €

SENEGAL

Milan-Dakar Micro-jardins: Healthy and productive cities

DURATION 24 months
start 1 January 2014
TOTAL VALUE
486,578 €

BURKINA FASO

Women and inclusive rural development as a means of achieving food security in Burkina Faso

DURATION 36 months
start 1 March 2015
TOTAL VALUE
1,925,233 €



EDUCATION

Access, quality,
active citizenship,
inter-culture

- In 2014, **263 million children**, teenagers and young people **did not attend school**
- Between 2008 and 2014, 84% of young people in high income countries have completed the upper secondary education, 43% of young people in high-medium income countries, 38% in low-medium income countries and 14% in low-income countries.
- Between 2004 and 2011, **only 6% of adults in 29 poor countries participated in literacy programs.**
- Between 2005 and 2014, **758 million adults**, 114 million of whom aged between 15 and 24, **could not read or write** a simple sentence; almost two-thirds of them are women.
- Although there has been significant progress in primary school enrollment between 2000 and 2014, 9% of primary school aged children did not attend school, with little progress compared to 2008.
- Data from 2011 suggest that **only a quarter of schools in Sub-Saharan Africa have electricity**, less than half have access to drinking water, and only 69% have toilet facilities (many of which do not have separate facilities for males and females).



OUR MISSION

Promoting quality, universal, fair and inclusive education, leading to tangible and adequate learning results and providing useful skills and abilities to counteract the causes of poverty and discrimination.

How? Through partnerships with ministries, research organizations, local communities, universities, schools, other NGOs and social enterprises in the field.



Sources: Sustainable Development Goal 2017 (United Nations), Global Education Monitoring Report 2016 UNESCO, Education for People and Planet: Creating Sustainable Futures for All



*“One child, one teacher,
one book, one pen can
change the world”*

Malala Yousafzai

OUR COMMITMENTS



We strengthen the public system to ensure access to, attendance and quality of education, especially of the most vulnerable groups.



We consider formal and informal education as a strategic sustainability factor for all our projects: through education, individuals and communities become active players, aware of their rights and responsibilities.



In all our projects we adopt a participatory and integrated approach, according to the *Human Rights Based Approach*; in particular, our work is guided by the International

Convention on the Rights of the Child (non-discrimination - art.2, survival and development - art .6, interest of the child - art. 3, listening / respect / participation - art. 12).



We operate both in the Global South and in the Global North to build opportunities for social participation and inclusion, based on the concept of lifelong learning. According to this logic, we promote numerous professional education and entrepreneurship education programs.



We consider it essential to be active in Europe in order to raise citizens' awareness and shape a generation of active citizens capable of tackling the causes of global poverty and inequality.



EDUCATION

OUR PATH TO SUSTAINABILITY



In Chad, Zambia and Tanzania we worked with governments to strengthen teachers' skills, renew school curricula, improve teaching tools, **facilitate access and attendance to quality education for all**, especially for the most vulnerable groups.

In Chad we supported and promoted the launch of various **income generating activities aimed at making school education costs affordable** and we developed, experimented and disseminated a strategy to make Chadian community schools run by parents, sustainable and accessible to all.

In Europa we facilitated the participation of civil society in the definition of **local food policies** through cooperation with institutions, networks, NGOs and grassroots associations.

We participated in international networks and worked with institutions, civil society organizations, **local and community associations to ensure the rights of boys and girls.**





OUR WORK

in relation to the sustainable development goals



QUALITY EDUCATION *SDG 4*

In Chad and Zambia we ensured access to **school and to quality education to 75,239 boys and girls.**

In Chad, in cooperation with UNHCR, **we ensured the schooling of 63,714 refugee boys and girls** from Central Africa, and we funded scholarships for young refugees from Central Africa, through which we supported the best university refugee students and helped them achieve outstanding results.



In Zanzibar we organized short courses, tour guides training and professional specialization courses in masonry and carpentry applied to restoration and conservation to improve the skills of carpenters, bricklayers, woodworkers and tour guides and **to best protect the UNESCO Heritage of Stone Town.**



In Zambia, in the 26 community schools involved in a EU funded project, **school enrollments rose from 4.093 in 2015 to 4.753 in 2016.** In addition, 17 out of 26 schools use the government academic curriculum and endorse the free education policy

In Europa we strengthened the **skills of 3,519 teachers** as part of the Global Citizenship.



GENDER EQUALITY *SDG 5*

In Tanzania and Chad we promoted the empowerment of **2,370 women to encourage their active participation** in the political, economic, social and decision-making sphere in villages.

In Chad we **strengthened the Pupils' Mums Associations** in order to promote girls' schooling.



REDUCTION OF INEQUALITIES *SDG 10*

49,351 pupils of Chadian schools received awareness-raising training on peace and peaceful coexistence.

We promoted exchange visits for teachers in **Italy, Burkina Faso and Senegal** to support mutual knowledge, dialogue and mutual learning.

We involved 246 representatives of local authorities in our projects in order to improve policies aimed at reducing inequalities.



OUR WORK

in relation to the sustainable development goals

In Senegal we launched a project to contrast migratory trends, funded by the Italian Agency for Development Cooperation, **with the aim of promoting the culture of belonging and local resources** and to encourage alternative options to migration for young people.



We promoted and strengthened the social, economic and political inclusion of migrants and asylum seekers in **Europe, Senegal and Chad.**

In Europe we worked to **promote equal opportunities** and reduce inequalities by raising the awareness of citizens, eliminating discriminatory practices and encouraging the adoption of policies in this regard.



RESPONSIBLE PRODUCTION AND CONSUMPTION

SDG 12

1,300 teachers from Europe, Burkina Faso and Senegal have innovated their teaching methods by including the topic of food sovereignty and the materials developed were downloaded 4,955 times.

52 exhibitions were held under the **"Food Cloud Exhibition"** initiative, informing 27,527 citizens about food production and consumption imbalances.

20,048 European students mobilized to promote sustainable consumption styles.



In Ecuador, the Futurahua Environmental Education Program has been officially recognized by the Ministry of Education and is being implemented in 16 schools with the participation of 870 children.

In Honduras, in 11 urban and rural schools in the Marcala area, a training course was implemented with teachers and parents regarding nutrition and food education and **11 school gardens were built.**



EDUCATION

SOME ACTIVE PROJECTS IN 2016



>> CHAD: 70% OF STUDENTS ENROLLED IN LITERACY CENTERS SUCCESSFULLY COMPLETED THEIR COURSE OF STUDY. 100% OF PMAS (PUPILS' MOTHERS ASSOCIATIONS) HAVE ORGANIZED DOOR-TO-DOOR AWARENESS CAMPAIGNS DEDICATED TO GIRLS

>> ECUADOR: THE FUTURAHUA ENVIRONMENTAL EDUCATION PROGRAM HAS BEEN OFFICIALLY RECOGNIZED BY THE ECUADORIAN MINISTRY OF EDUCATION AND IS BEING IMPLEMENTED IN 16 SCHOOLS WITH THE PARTICIPATION OF 870 CHILDREN

>> TANZANIA: 25 YOUNG PEOPLE SUCCESSFULLY COMPLETED THE TRAINING AND RECEIVED A LICENSE **AS TOURIST GUIDES** TO SHOW TOURISTS THE ARTISTIC HERITAGE OF STONE TOWN

>> ZAMBIA: THE 26 COMMUNITY SCHOOLS SUPPORTED BY THE PROJECT HAVE BEEN RECOGNIZED AS GOVERNMENT SCHOOLS AND ARE PART OF GOVERNMENT'S PLANNED ACTIVITIES. **SCHOOL ENROLLMENT IN COMMUNITY SCHOOLS CONTINUED TO RISE FROM 4,093 IN 2015 TO 4,753 STUDENTS IN 2016**

>> CHAD: IN CO-OPERATION WITH UNHCR, 63,714 CENTRAL AFRICAN REFUGEE BOYS AND GIRLS WERE ENSURED SCHOOLING AND 49,351 PUPILS OF CHADIAN SCHOOLS RECEIVED **AWARENESS-RAISING TRAINING ON PEACE AND PEACEFUL COEXISTENCE**

EUROPE (Austria, Cyprus, Croatia, France, Hungary, Italy, Malta, Poland, Portugal, Romania, Slovenia, Spain) and **AFRICA** (Burkina Faso, Senegal)

Eathink2015 - Global Education for change in the European Year of Development: participation of young Europeans, from school gardens to sustainable food systems

DURATION 36 months
start 1 January 2015
TOTAL VALUE
3,597,010 €

BURKINA FASO

Makers4Dev: co-design and making strategies for agriculture: a pilot project in Burkina Faso

DURATION 10 months
start 1 April 2016
TOTAL VALUE
80,690 €

Note: The total value of the projects includes monetary contributions, contributions from volunteers and donations in kind.

* Share managed by ACRA as project partner

**ITALY, SPAIN, PORTUGAL,
BULGARIA, ROMANIA,
CROATIA**

DEAR Student.
Strengthened and sustainable
development in educative centers
and network of local stakeholders
through DEAR

DURATION 30 months
start 1 march 2013
TOTAL VALUE
90,803 €*



>> ITALY AND EUROPE: WE STRENGTHENED
THE SKILLS OF 3,519 TEACHERS AS PART OF
THE GLOBAL CITIZENSHIP

ITALY

Social Enterprise Boat
Camp 2016

DURATION 14 months
start 1 June 2015
TOTAL VALUE
146,640 €

*The event includes various
components financed by the
private donors*

CHAD

Supporting the right to
education in Chad: access,
frequency, quality

DURATION 48 months
start 1 august 2012
TOTAL VALUE 2,515,104 €

*The initiative includes a number
of co-financed projects by
public and private
donors*

ZAMBIA

Making reality of the Right
to Education through the
support of Community Schools
in Chipangali constituency-
Chipata District in Zambia

DURATION 36 months
start 1 november 2014
TOTAL VALUE
787,867 €

ZAMBIA

Initiative to set up school
canteens and vegetable
gardens in 26 Community
Schools in the Chipata District

DURATION 36 months
start 1 November 2014
TOTAL VALUE
110,387€

**TANZANIA
(ZANZIBAR)**

Zanzibar built heritage
job creation

DURATION 36 months
start 1 february 2014
TOTAL VALUE
1,193,806 €



EVENTS | ACTIVITIES | NEWS FROM THE FIELD

SOME INITIATIVES IN 2016



FOOD

Terra Madre: 6,000 flowers grown in Italy and Burkina Faso

ACRA and the *Foundation for Africa Burkina Faso* project participated in the **Terra Madre - Salone del Gusto 2016** edition to share projects, achievements, ideas and visions on how to turn **our love for the planet** into a new culture of living together and of cooperation between all lands in the world. Over 6,000 flowers were grown in Italy and Burkina Faso by over 10,000 people, especially children, who participated in the **“Cultivating the earth to grow people”** initiative in Turin and Koubri.

Through the *Internet of Things* technology, the initiative linked **Turin and Koubri**, a rural village in Burkina Faso, and participants experienced how a gesture made in one part of the world has an impact on the other side of it. By operating a water pump in Italy, people saw **flowers growing** in Burkina Faso and vice versa. The purpose was to show that we all live on the same Earth and that our mutual growth and the possibility for a sustainable future depend on our ability to take care of the planet together, by combining our resources and energies. This is the message that participants could experience first-hand during the two days.



FOOD

Dakar Forum 2016 - Milan Urban Food Policy Pact

From 21 to 23 September 2016, in partnership with the Dakar and Milan municipalities, ACRA organized the **Dakar Forum**, within the framework of the *“Food Smart Cities for Development”* project, co-funded by the European Union; the forum aims to promote the implementation of the *Milan Urban Food Policy Pact*, the first international pact on urban food policies signed by 148 municipalities from all over the world, representing over 470 million inhabitants, whose purpose is to make the food system in their urban areas more equitable and sustainable.

The three-day event in Senegal was the first opportunity for cooperation between the African cities signatories of the Pact. The Forum also saw the participation of the **Milan and Dakar municipalities**, the **FAO** and the **European Commission**. During the Dakar Forum, representatives of the sub-Saharan African cities presented a document containing the recommendations for good food policy implementation, which was presented in Rome during the second MUFPP summit, as part of the official celebration of the World Food Day at the FAO headquarters, on 13 and 14 October 2016.



EVENTS | ACTIVITIES | NEWS FROM THE FIELD



SOME INITIATIVES IN 2016

The first fablab in West Africa

Within the **Makers4Dev** project included in the *Innovation Development Program*, promoted and funded by the Cariplo Foundation, the Compagnia di San Paolo and the CRT Foundation, the **Ouagalab** was established in Ouagadougou, Burkina Faso. It is the first fablab in West Africa, made up of 12 young Burkinabes, we tested digital manufacturing and **technology transfer models** geared towards ensuring continued **food safety and sovereignty** with respect to rice and honey.

The Ouagalab members received constant support from Italian project partners (Arduino and WeMake workshops) to build up their skills through the development of: **a maker's kit** (downloadable ebook), training on programs such as Arduino and Raspberry Pi, a residential training in Italy, a project presentation event and a workshop on LoRa (Internet of Technologies). The Ouagalab members were also supported in setting up the association.



FOOD

Ecuador: dairy social enterprises for indigenous communities

In the province of Ambato, south of the capital Quito, we created a milk collection center with the support of local institutions and of the **UNOPUCH Farmers' Association**, to economically support the indigenous communities of the region. Within the framework of the Parámo project: an ecosystem to be preserved, co-funded by the European Union; in 2016, the "*Programa de Capacitación de Competencias*" was launched, addressed to the milk producers affiliated to the UNOPUCH organization. While at the start of the project the daily production of milk was estimated at around 400 liters, in 2016, peaks of 1,600 liters were reached, thus also leading to the processing of milk into derivatives such as yogurt and fresh cheese. Thanks to its trained staff, the milk collection center has become independent in

the production and marketing of dairy products and provides an alternative source of income compared to the simple sale of milk, given that market demand for derivative products is constantly growing.

The production of dairy products also favored the process of affiliation to the "campesina" UNOPUCH organization of new milk collection center producing members; in addition, the social enterprise model was exported to another project area where the UOCAIP producer organization is also engaged.



FOOD/ENVIRONMENT





EVENTS | ACTIVITIES | NEWS FROM THE FIELD

SOME INITIATIVES IN 2016

EDUCATION/FOOD



Veronelli Wines for the sustainability of food systems

For the third consecutive year, the **Permanent Luigi Veronelli Seminar** chose to support the ACRA Foundation with the donation of the "second bottles" sent by the Wineries to the editorial staff of the Gold Guide and not needed for the tasting assessments. The 2016 contribution helped us support the European project **EAThink2015 - eat local, think global** - an initiative promoted by schools to encourage young people's commitment to eat healthier and more sustainable food.



Per un cibo più giusto



ENVIRONMENT



Climate change and migration

Desertification of the soils and the progressive rise of ever-more aggressive environmental crises are today's main causes of the migration of entire communities, who are forced to abandon their land of origin where environmental resources are fragile and undermined. Starting from an analysis of the key elements that link climate change with migration, on 16 March 2016, ACRA promoted the seminar called "**Climate change and migration: scenarios, strategies and co-operation tools**" at the Palazzo delle Stelline in Milan, with the objective of sharing appropriate strategies to understand and address these processes.

The meeting was also inspired by recent experiences in Chad, where ACRA, with the support of the *Fondation Assistance Internationale* - FAI, tested a mitigation strategy through the establishment of the **Federation of Cereal Banks** in the Guerà region. The Cereal Bank's model has proved effective in promoting social protection and resilience of the communities, including marginal groups, leading to lower propensity to leave the native land during a crisis. During the meeting, a preview of the photographic exhibition "**Ciad, sguardi di vita**" was presented by photographer Francesco Merlini from the Prospekt agency and by Raffaele Masto - journalist and expert of Africa.



EVENTS | ACTIVITIES | NEWS FROM THE FIELD



SOME INITIATIVES IN 2016

EARTH RACE 2016 World Earth Day (Quito, ECUADOR)

Since 2014, ACRA and the European Union Delegation in Ecuador have been organizing the initiative called **Mesa Nacional GIRS** (Integrated Waste Management) in Ecuador, with the main objective of **strengthening the integrated solid waste management** (recycling, energy use, processing of percolated liquids ...) throughout the country, involving key industry stakeholders: Municipalities, Ministry of the Environment, Ministry of Health, businesses, NGOs, universities and civil society representatives. In this respect, on the occasion of the



World Earth Day celebration, a **sporting event** was organized on 29 May 2016 in Quito, called **EARTH RACE - give life to your city - RECYCLE**.



ENVIRONMENT

Scholarships for Central African refugee students

In 2010, ACRA launched a project to support the community self-management of Central African Refugee Camps in Chad. The initiative has been developed within the framework of the United Nations Refugee Program and is designed to strengthen access to, and quality of education as part of an integration process between the refugees and the indigenous population. It is within this framework, that since 2015, ACRA, in collaboration with UNHCR, has granted **scholarships** to support **the best university refugee students** and help them achieve outstanding results.



EDUCATION

Play and think: apps to learn that food is a right!

Within the framework of the European project **EAThink2015 - eat local, think global**, in 2016, two "smart" tools were developed to help schools and parents educate young people on the issues of **sustainability and seasonality of agricultural and food products**. Both applications enable teachers to engage directly with kids through interactive content



that is fun, intuitive and entertaining and which can be downloaded for free with Android and Apple devices.



EDUCATION



EVENTS | ACTIVITIES | NEWS FROM THE FIELD

SOME INITIATIVES IN 2016



EDUCATION



The International Cooperation School Week

The "International Cooperation School Week", a joint initiative promoted by the **Ministry of Foreign Affairs and MIUR**, took place from 22 to 28 February 2016; the initiative saw the

attendance of 500 schools from 15 regions and 46 Italian cities participating in the project "**One World, One Future**" (unmondounfuturo.org), promoted by a consortium of 20 non-governmental organizations, including ACRA, and supported by the Ministry of Foreign Affairs and International Cooperation (Maeci), in cooperation with the Ministry of Education, University and Research (Miur). **Migration, food sovereignty and global economy were the topics addressed** by teachers and students through numerous initiatives involving the institutions and citizens: from flash mobs to food waste, from meetings with co-operation experts to theatrical labs on migration and food sovereignty, to events with writers and journalists.



EDUCATION

Beauty will save the world... Conservation and promotion of Stone Town's artistic and cultural heritage

"*Beauty will save the world*" Dostoevsky once wrote. Since 2014, ACRA has been committed to saving the beauty of Zanzibar through the project called "Zanzibar built heritage job creation at Stone Town", co-funded by the European Union and specifically designed to preserve and promote Stone Town's artistic and cultural heritage through the **restoration and re-qualification** of one of the most important artistic heritage of humanity. **Zanzibar's ancient gates** tell us about centuries of human history and are an impressive example of skill and ingenuity. Today, however, they are seriously endangered. Their state of degradation is worrisome and safeguard actions are imperative if we want to preserve such a precious heritage. The challenge is also **to keep alive the skills necessary to preserve these beautiful masterpieces**.



To this end, ACRA carried out courses for tourist guides; we identified 7 "*heritage walks*" and organized **training courses** for masonry and carpentry specialists, thereby contributing to the creation of **new jobs** and to Zanzibar economic growth. As part of the training courses, 11 historic gates and a historic building were restored. Finally, to encourage greater **awareness among teachers, students and the public**, an exhibition of 8 artists called "About Time" was organized in Stone Town, as well as an audiovisual workshop for elementary school students, as part of the ZIFF - *Zanzibar International Film Festival*.



SOME INITIATIVES IN 2016

For the health of children in Mozambique. Safe toilets in schools!

On 19 November 2016 - **the UN World Toilet Day** - ACRA launched a fundraising campaign aimed at protecting children’s health, combating childhood illness and child mortality through **the construction of safe and clean bathrooms in 4 schools** in Kamubukwane’s 5th Municipal District in **Maputo, Mozambique**.

Lack of sanitation facilities is a threat to the dignity and health of 2.4 billion people! According to the UN, **adequate toilets would be enough to save 1.5 million children every year**.

Diarrhea is the second leading cause of death among children in developing countries, more lethal than Aids, malaria and measles together.

The problem is even more serious for girls who are exposed to the risk of illness, threats and even of being raped because they do not have access to adequate sanitation facilities. In addition, due to the absence of toilets, girls cannot attend school during the menstrual cycle. Bathrooms are a serious issue that can be difficult to talk about. ACRA has always been engaged on this front; in 2016 it undertook



programs in Africa and Central America designed to ensure **access to safe, clean and private toilets** and to raise public awareness of this issue through meetings in schools, villages and city neighborhoods, through street theater and other public events and by launching a social communication campaign featuring a **testimonial of the Italian show** who endorsed this important initiative. The testimonial **Frankie hi-nrg mc** and the artists of the **Zelig** television program supported ACRA in this initiative.



WATER-SANITATION





Financial statements

At 31 December 2016

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of
FONDAZIONE ACRA

Report on the financial statements

We have audited the accompanying financial statements of FONDAZIONE ACRA, which comprise the statement of financial position as at December 31, 2016, the statement of comprehensive income for the year then ended, a summary of significant accounting policies and other explanatory notes.

Directors' responsibility for the financial statements

The directors are responsible for the preparation of financial statements that give a true and fair view in compliance with the Italian regulations and accounting principles governing financial statements.

Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing (ISA Italia) issued pursuant to art. 11 of Legislative Decree no. 39/2010. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatements.

An audit involves performing audit procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The audit procedures selected depend on the auditor's professional judgment, including the assessment of risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of financial statements that give a true and fair view, in order to plan and perform audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements give a true and fair view of the financial position of FONDAZIONE ACRA as at December 31, 2016, and of the result of its operations and its cash flows for the year then ended in accordance with the Italian regulations and accounting principles governing financial statements.

Emphasis of matter

As a reminder we report that in the explanatory notes the directors inform that the credit of Euro 414 thousands towards the social company E & E in Tanzania, constituted due to the advances made in last years for the management of the vocational training school transferred by the end of 2016 to the Diocese of Ndjombe, was partially devalued by allocating a provision of Euro 100,000.

Bari, Bergamo, Bologna, Brescia, Cagliari, Firenze, Genova, Milano, Napoli, Novara, Padova, Palermo, Pescara, Potenza, Roma, Torino, Treviso, Trieste, Verona, Vicenza

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Iscritta al Registro dei revisori Legali al n. 167911 con D.J. del 15/03/2013 G.U. n. 26 del 02/04/2013

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The directors are reasonably convinced that the future recoverability of the rest of the credit towards the E & E company, of which FONDAZIONE ACRA is one of the founding members, will be possible thanks to the return of the cash flows that will result from a minority holding that E & E will have in the equity fund of the company that will manage the power plant of Lugarawa (Tanzania).

Other matter

The financial statements for the year ended December 31, 2015 were audited by the auditor in charge at the time who expressed an unmodified opinion on those statements on May 20, 2016.

Milan June 14, 2017

BDO Italia S.p.A.
Signed by
Fioranna Negri
Partner

This report has been translated into English from the original, which was prepared in Italian and represents the only authentic copy, solely for the convenience of international readers.



Financial statements

BALANCE SHEET AT 31 DECEMBER 2016

ASSETS

	2016	2015
B) Assets		
<u>I - Fixed intangible assets:</u>		
1) Software	615	2.059
2) Deferred assets	151.494	201.992
Total fixed intangible assets	152.109	204.051
<u>II - Fixed assets:</u>		
1) Land and buildings	10.274	10.274
4) Equipment	63.974	60.411
5) Other fixed tangible assets	45.091	45.091
	119.339	115.776
Depreciation funds	-93.250	-85.490
Total fixed tangible assets	26.089	30.286
<u>III - Financial assets:</u>		
Equities in other companies	14.048	14.048
cautionary deposits	14.975	14.975
Total financial assets	29.022	29.022
Total fixed assets (B)	207.220	263.359
C) Current assets		
<u>II - Accounts receivables</u>		
1) Receivables for projects		
<i>a) From Italian ministry of foreign affairs for projects in developing countries</i>	<i>4.194.241</i>	<i>4.145.188</i>
<i>b) From Italian ministry of foreign affairs for projects in Italy</i>	<i>40.123</i>	<i>79.092</i>
<i>c) From the European Union for projects in developing countries</i>	<i>3.336.744</i>	<i>9.668.891</i>
<i>d) From the European Union for projects in Italy</i>	<i>1.216.901</i>	<i>2.460.521</i>
<i>e) From projects financed by local bodies</i>	<i>256.325</i>	<i>412.284</i>
<i>f) From Projects financed by Private Foundations</i>	<i>208.048</i>	<i>357.231</i>
<i>g) From projects financed by other private Funds</i>	<i>219.331</i>	<i>366.013</i>
Total receivables for projects	9.471.713	17.489.219
2) ACRA's committed contribution	5.500.422	7.865.128
3) From local partners	794.823	1.616.660
4) Receivables from clients	8.153	19.725
5) Other receivables	403.932	546.709
Total Accounts receivables	16.179.043	27.537.441
<u>III - Current assets</u>		
1) Cash in hand	2.189	3.313
2) Current bank account	1.871.799	1.028.132
3) Cash at bank and in hand in overseas offices	1.048.565	918.255
4) Accounts receivables from project partners	1.203.432	1.273.512
Total current assets	4.125.985	3.223.213
Total current assets (C)	20.305.028	30.760.654
TOTAL ASSETS	20.512.247	31.024.014

LIABILITIES

	2016	2015
A) Shareholders' equity		
<u>I - Shareholders' equity</u>		
1) Profit/loss for the period	104	125
<u>II - Capital</u>		
1) Capital	-	71.108
2) Overseas fixed assets reserve	14.072	14.072
<u>III - Tied-up assets</u>		
1) "Gatti Bequest"	-	30.174
2) "Cerne Bequest"	321.541	-
3) Tied-up Foundation capital	100.000	100.000
Total shareholders' equity (A)	435.717	215.479
C) TFR (Italian end-of-working-relationship fund)	57.914	72.338
D) Debiti		
1) Program advances (tied-up capital for projects to be completed)		
<i>a) For overseas projects financed by the Italian ministry of foreign affair</i>	<i>5.754.238</i>	<i>7.998.043</i>
<i>b) For projects in Italy financed by the Italian ministry of foreign affair</i>	<i>26.160</i>	<i>111.402</i>
<i>c) For overseas projects financed by the European Union</i>	<i>9.513.371</i>	<i>15.283.393</i>
<i>d) For projects in Italy financed by the European Union</i>	<i>2.603.194</i>	<i>3.992.426</i>
<i>e) From projects financed by local bodies</i>	<i>240.276</i>	<i>516.047</i>
<i>f) From Projects financed by Private Foundations</i>	<i>477.526</i>	<i>1.113.731</i>
<i>g) From projects financed by other private Funds</i>	<i>225.228</i>	<i>939.437</i>
<i>h) For overseas financed projects</i>	<i>-125.248</i>	<i>-29.099</i>
Total program advances	18.714.744	29.925.381
2) Due to banks	568.987	568.143
3) due to suppliers	593.180	144.465
4) fiscal and social debts	66.632	27.887
5) due to workers	-	7.700
6) others debts	75.073	62.621
Total debts	20.018.617	30.736.197
TOTAL SHAREHOLDERS' EQUITY & LIABILITIES	20.512.247	31.024.014



Financial statements

PROFIT & LOSS 31 DECEMBER 2016

INCOME

	2016	2015
Proventi da enti istituzionali per progetti		
From Italian ministry of foreign affairs (projects in developing countries)	1.759.717	1.964.495
From Italian ministry of foreign affairs (projects in Italy)	81.471	25.347
From the European Union (projects in developing countries)	4.564.309	3.575.130
From the European Union (projects in Italy)	1.043.082	894.999
From projects financed by local bodies	120.819	328.144
From Projects financed by Private Foundations	671.561	733.262
From projects financed by other private Funds	1.605.178	1.749.726
From overseas local bodies	111.678	172.060
Total income for projects	9.957.816	9.443.163
Income for projects from Private donors		
For projects financed by the Italian ministry of foreign affair in developing countries	513.515	333.923
For projects financed by the European Union projects in developing countries	1.397.778	590.150
For projects financed by the European Union projects in Italy	353.902	101.111
From projects financed by local bodies	129.185	54.738
From Projects financed by Private Foundations	119.313	135.625
From projects financed by private Funds	187.465	43.226
Total income for projects from private donors	2.701.158	1.258.773
Total income for projects and from campaigns	12.658.973	10.701.936
Income from commercial activities	78.014	15.580
Income from commercial activities	80.840	211.086
Others income		
Association Membership fee	2.193	1.450
Other contributions	24.778	16.461
Contributions from projects	639.603	678.721
Extraordinary income	36.224	77.108
Interests, capital gains and contingencies	167.999	8.627
Total other income	870.796	782.366
TOTAL INCOME	13.688.624	11.710.968

EXPENSES

	2016	2015
Expenses for projects		
For projects financed by the Italian ministry of foreign affair in developing countries	2.273.232	2.298.419
For projects financed by the Italian ministry of foreign affair in Italy	81.471	25.347
For projects financed by the European Union projects in developing countries	5.962.087	4.165.279
For projects financed by the European Union in Italy	1.396.983	996.110
From projects financed by local bodies	250.004	382.882
From Projects financed by Private Foundations	790.874	868.887
From projects financed by other private Funds	1.792.644	1.792.952
From overseas local bodies	111.678	172.060
Total expenses for projects	12.658.973	10.701.936
Expenses of the overseas offices	82.902	15.580
Expenses from commercial activities	80.858	198.922
Other expenses		
Personnel expenses	445.028	416.654
Communications expenses	44.805	24.767
General expenses	192.663	174.086
IT costs	10.878	13.310
Depreciation, amortization and accruals	60.470	69.961
Financial costs	70.430	80.944
Extraordinary liabilities	41.512	12.274
TOTAL EXPENSES	865.786	791.996
TOTALE COSTI	13.688.520	11.710.844
Profit/loss for the period	104	125





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Support us

Bank account in the name of ACRA Foundation with Banca Popolare di Milano
IBAN: IT 54 T 05584 01706 000000009075

Postal current account
no. 14268205 in the name of ACRA Foundation

Credit card on the website:
www.acra.it

We thank all the operators, staff, volunteers, supporters and partners who again in 2016 chose to work with us, contributing to our programs and activities and who helped us continue our journey, which we started 48 years ago, to promote the development of some of the poorest countries in the South of the World.

Special thanks to:

Organizations and Institutions

AICS (Agenzia Italiana per la Cooperazione allo Sviluppo); Agence de l'eau Seine-Normandie (Normandie, France); BANCA MONDIALE; Comune de Cherbourg-en-Cotentin (Francia); Comune di Agrate Brianza (MB); Comune e ProLoco di Besnate; Comune di Caponago; Comune di Cassina de Pecchi; Comune di Cernusco sul Naviglio (MI); Comune di Cinisello Balsamo (MI); Comune di Genova; Comune di Locate Triulzi (MI); Comune di Milano; Comune di Ronco Briantino (MB); Comune di San Donato Milanese (MI); Comune di Sesto san Giovanni (MI); Comune di Settimo Milanese; Comune di Vimodrone; Comune di Torino; Comune di Modena; Conferenza Episcopale Italiana; Consolato Canadese; EEP (Tanzania), FAO; IFAD; IUCN; Ministero Affari Esteri e Cooperazione Internazionale; Ministero degli Interni; Ordine dei Gesuiti; Organizzazione Mondiale del Turismo; ONU; PAM; Regione Lombardia; Regione Marche; Rural Energy Agency (Tanzania); Tavola Valdese; UNESCO; UNICEF; UNHCR; UNIDO; Unione Europea; Ville de Cherbourg-Octeville (Francia).

Social companies/enterprises

Aliquid srl; Adriatic LNG; Avvenire; Banca Prossima; Banca Popolare di Milano Società Cooperativa a.r.l.; Banca Etica; Blitab (Austria); Bravo solution; British Council (Regno Unito); CAP Holding; CoopVoce; CGM Consorzio Gino Mattarella; Convergenze spa; Corriere Sociale; CTM Altromercato; Devergy (Tanzania); DREAM; Dentsu Aegis; DeoFlor; E&E (Education & Entrepreneurship, Tanzania); Enel; Enel Green Power; Eni; Familydea; Fibet; Frosio snc; Fastweb; Gazzetta dello Sport; H3G S.p.A.; Grimaldi Lines; Infostrada; La Polveriera; Luigi Lavazza SpA; MailUp S.p.A.; Maramao; Naiss Limitada (Mozambico); Natixis Global Associates; Noverca; Omnisyst SpA; Pedius; Photomovie Srl; Pioneers Post; PosteMobile S.p.A.; Pravettoni; Radio Popolare; RCS Running; Retedeldono srl; Rina Services; Spindox spa; Still srl; TechSoup Italia; Telecom Italia S.p.A.; Tiscali S.p.A.; Trevi Group; TWT S.p.A.; Tre spa; Treedom srl; Triwù; Twt; UBI Banca; Vodafone S.p.A.; WIND Telecomunicazioni SpA; Zelig-Bananas Srl.; Zen Europe Srl.

Foundations

EFC (European Foundation Center); Euskal Fundoa; Fondation Assistance Internationale FAI (Svizzera); Fondazione Bertini; Fondazione CARIPARMA; Fondazione CARIPLLO; Fondazione Compagnia di San Paolo; Fondazione De Agostini; Fondazione ENI Entico Mattei (FEM); Fondazione Minoprio; Fondazione Italo Monzino; Fondazione Opes; Fundacion Paraguaya; Fondazione Renato Grandi; Fondazione Sodalitas; Fondazione Triulza;; Fondazione Vita; Fondazione Zanetti. La Caixa Foundation; Mastercard Foundation; Fundação Calouste Gulbenkian; The Nabha Foundation. Chad Relief Foundation (CRF); Foundation For Poland; Foundation For Fair Trade Coalition.

Civil society organizations: associations, European NGOs, associations and representative networks

Italia: AGIS lombarda; AIAB (Associazione Italiana Agricoltura Biologica); Ai.Bi; AITR (Associazione Italiana Turismo Responsabile); APAM (Associazione dei Produttori Apistici della Provincia di Milano); ARCI (Associazione Arci Servizio Civile Milano); Africa '70; A.S.D. Milano City Marathon; Associazione Amici di Goundi di Milano; Associazione Culturale Salvatore Quasimodo di Palazzago (BG); Associazione Nessuno Escluso (Carnago-Varese); Associazione Pro Loco Barzana (BG); Associazione Senegalesi di Torino (Torino); Associazione Sermig – Servizio Missionario Giovani (Torino); Banco Informatico Tecnologico e Biomedico ONLUS; Cem Mondialità (Milano); CEVI; Centro di volontariato internazionale per la cooperazione allo sviluppo (Udine); COE; CAST; CeLIM MI; CIC- Centro Internazionale Crocevia (Roma); CISV-Comunità impegno servizio volontariato (Torino); CICMA-Comitato Italiano per un Contratto Mondiale sull'Acqua (Milano); CISA (Comitato Italiano Sovranità Alimentare); CICSA; CoLomba (Associazione delle ONG Lombarde); Consorzio Cascina Nibai; Coordinamento Agende 21 locali Italiane (Gruppo di lavoro sulla cooperazione); Cooperativa Chico Mendez (Milano); Cooperativa NAZCA (Milano); COOPI-Cooperazione Internazionale (Milano); COSPE - Cooperazione per lo Sviluppo dei Paesi Emergenti (Firenze); CSR Manager Network; CVCS-Centro Volontari Cooperazione allo Sviluppo (Gorizia);





DES Brianza; DES Modena; Fratelli dell'Uomo; Fondo Provinciale Milanese per la Cooperazione Internazionale (Milano); Green Cross Italia; GRT (Gruppo per le Relazioni Transculturali); Gruppo Missionario Bonate Sotto (BG); Gruppo di Lavoro per la Convenzione sui Diritti dell'Infanzia e dell'Adolescenza (Gruppo CRC); Koinè; ntervita onlus; Istituto Oikos; ICEI; IPSIA; Impact Hub; Istituto Italiano della Donazione; ITAL-Watinoma (Associazione migranti Burkina Faso); Legambiente Italia; Fondazione Legambiente Innovazione (Milano); LVIA (Torino); MAGIS Italia; Mani Tese (Milano); Mazdi Ali Moyo; Mediafriends Onlus; Make a Change; Officine Innesto (FabLab Torino); OXFAM Italia (Arezzo); PIDIDA (Coordinamento per i diritti dell'infanzia e dell'adolescenza); Psicologi per i Popoli nel Mondo; Rete internazionale Slow Food; Rete Semi Rurali (Firenze); Seminario Permanente Luigi Veronelli; Stretta di Mano (Associazione socio-culturale Italia-Senegal); Viaggi solidali (Torino); We Runner Bergamo

Internațional: *AMR (Asociația Municipalor din Romania); APEL (Asociația Serviciul APEL - Romania); Anthropolis Antropológiai Közhasznú Egyesület; APDD - Agenda21 (Asociația de Asistență și Programe pentru Dezvoltare Durabilă - Agenda 21); ARE (Alliance for Rural Electrification); Association Žmergo; CONGAD (Conseil des Organisations Non Gouvernementales d'Appui au développement du Sénégal); ESTA (Economia e Sostenibilità). European Microfinance Platform; GIZ; FAMSÍ (Fondo Andaluz de Municipios para la Solidaridad Internacional, Spagna); Global Compact UN; International Planning Committee for Food Sovereignty (IPC); Institut za trajnostni razvoj;- Institute for sustainable development; IUCN Mesoamerica; PGN Alliance of Associations Polish Green Network ; PRESANCA (Programa Regional de Seguridad Alimentaria y Nutricional para Centroamérica); Réseau International Urgenci; Secretary of the International Treaty on Plant Genetic Resources for Food And Agriculture (ITPGRFA); RWSN Rural Water Supply Network; SEWF (Social Enterprise World Forum); SuSanA (Sustainable Sanitation Alliance); WEMAKE (FabLab Milano); WIN (Water Integrity Network); WTO (World Toilet Organisation); Związek Stowarzyszeń Polska Zielona Sieć ; Kopin Cardet*

Austria: Südwind - die Agentur für Süd-Nord Bildungs- und Öffentlichkeitsarbeit GesmbH. Belgio: CAAD Belgique asbl; EARTH - European Alliance for Responsible Tourism and Hospitality. Cipro: Friends of the Earth. Francia: UNMFREO, Union nationale des Maisons familiales Rurales d'éducation et d'orientation; Comité Kadjamor (Comitato di gemellaggio per la Cooperazione tra Cherbourg-Octeville e Comunità Rurale di Coubalan); BEDE - Biodiversity Exchange and Diffusion of Experiences; Réseau International Urgenci; Baština - Voyages Équitables; Marco Polo Echanger Autrement (MPEA). Lithuania: Baltic Environmental Forum - Lithuania. Regno Unito: Scottish Crofting Federation; Royal Agricultural University (Cirencester, Gloucestershire). Portogallo: OIKOS -Cooperação y desenvolvimento; Instituto Marquês de Valle Flôr; Associação Renovar a Mouraria. Romania: Caritas Bucharest; SA-Fundation Sevilla Acoge; Associació Solidaritat Perifèries del Món (Perifèries); Ungheria: UngProtect the Future (Vedegylet).

Local Partners: public and private entities

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Cambogia: Department of Environment -Phnom Penh Municipality; Royal University of Phnom Penh (RUPP).

Ciad: AFDSEC (Association pour la Formation, le Développement Socioéconomique e Culture) ; Foi et Joie, UNAPE/BBP (Union des Associations de parents d'élèves de Bekamba); ATNV (Association Tchadienne pour la non violence) ; AURA (Association - Union - Réflexion - Action) ; FENAPET (Fédération National des Association des parents d'Élèves Tchad) ; PARCEC (Réseau des Coopératives d'Épargne et de Crédit) ; Commune de Mongo ; RADE (Réseau des Associations pour le Développement de l'Éducation, Ministère de l'Éducation Nationale, Tigo Tchad



Ecuador: Tukupi Cañar Ayllukunapa Tantanakui; Gobierno Provincial de Cañar; Gobierno Provincial De Tungurahua; Gobierno Autónomo Descentralizado de la Provincia de Esmeraldas – GADPE ; Unión de Organizaciones Productoras de Cacao Arriba de Esmeraldas – UOPROCAE; Corporación Esmeraldeña para la Formación y Desarrollo Integral – CEFODI

El Salvador: Red Juvenil Torogoz (RJT); ONG SABES.

Honduras: Alcaldía Municipal de Marcala, Alcaldes de la MANCEPAZ

Mozambico: ESTAMOS; Università Eduardo Mondlane, Facoltà di Ingegneria; Ministero Opere Pubbliche - Dipartimento Acqua e Risanamento.

Nicaragua: Alcaldía Municipal de San Carlos; AMUNORCHI; Autoridad Nacional del Agua (ANA); ASODELCO; Fundación Centro Empresarial Pellas; Alcaldía Municipal de Telica.

Senegal: ADAF YUNGAR, Association pour le Développement de l'Arrondissement de Fimela Yungar; ASPSP ; Città di Dakar; Fédération des ONG du Senegal – FONGS; Comunità Rurale di Coubalan;

Comité Kadjamor- Comitato di gemellaggio per la Cooperazione tra Cherbourg-Octeville e Comunità Rurale di Coubalan; ASUFOR (Association Usagers Forages Ruraux) di Coubanao, Mandouard, Fintiock, Djilakoun, Coubalan; FONGS (Association pour le Développement du Yamakeuy (ADeY); Office des Forages Ruraux OFOR; PEPAM Programme National Eau et Assainissement du Millénaire; Direction de l'Hydraulique de Ziguinchor; KDES, Association des Kalounayes pour le Développement Economique et Social; SAHEL 3000; Institut Sénégalais de Recherche Agricole (ISRA); URMECS, Unione Rurale delle Casse di Risparmio e di Credito del Senegal.

Tanzania: N.D.O., Njombe Development Office; Diocesi Cattolica di Njombe; IDYDC (Disabled and Children Care); Iringa Municipal Council e Iringa Development of Youth; IRUWASA (Iringa Water Authority); LUMAMA Electricity Association; Labayka Development Fund; MAMADO (Maji na Maendeleo Dodoma); MUSDA (Muungano Sustainable Development Association); SHIPO (Southern Highlands Participatory Organisation); Asilia Cooperative; STCDA (Stone Town Conservation and Development Authority); ZATI – Zanzibar Association of Tourism Investors; ZSTHS (Zanzibar Stone Town Heritage Society).

Zambia: People Action Forum (PAF); The District Education Board Office - Chipata; Zambia Open Community Schools (ZOCS).

Italian Universities and Research Institutes

Università degli Studi di Milano, Dipartimento di Economia, Management e Metodi Quantitativi; Università degli Studi di Milano Facoltà di Agraria; Università degli Studi Milano-Bicocca: Dipartimento di Scienze dell'Ambiente e del Territorio e di Scienze della Terra (Master in Gestione delle Risorse Idriche nella Cooperazione Internazionale); Università Cattolica di Milano; Politecnico di Milano; Università degli Studi di Pavia: Istituto universitario di Studi Superiori di Pavia, Scuole europee di studi avanzati (Master in Cooperazione e sviluppo); Università degli Studi di Brescia Facoltà di ingegneria - CETAMB (Centro di documentazione e ricerca sulle tecnologie appropriate per la gestione dell'ambiente nei Paesi in via di sviluppo); Università La Sapienza di Roma CIRPS (Centro interuniversitario di ricerca per lo sviluppo sostenibile); ISPI (Istituto per gli Studi di Politica Internazionale); CESPI (Centro Studi di Politica Internazionale); ENEA (Agenzia nazionale per le nuove tecnologie, l'energia e lo sviluppo economico sostenibile);

Universities and international research centers

BOKU - Università di scienze naturali di Vienna; CEWAS Willisau Switzerland; EAWAG Aquatic Research Institute Zurich Switzerland; Halmers University of Technology (Göteborg-Svezia); Università Federico Mondlane Maputo Mozambique; Université Cheik Antia Diop Dakar Sénégal; Université de Ziguinchor, Sénégal

Schools

Milano: ITSOS Albe Steiner; Istituto Comprensivo Via Giacosa; Istituto Comprensivo Scarpa; Istituto Comprensivo Maffucci; Istituto Comprensivo Capponi; Istituto Comprensivo Via De Andreis; ITIS G. Feltrinelli; Liceo scientifico Marconi; ITC Schiapparelli Gramsci; IIS C. Varalli; Istituto Comprensivo Tommaso Grossi; GALDUS; Liceo Artistico Caravaggio; Istituto Comprensivo di via Gattamelata. Lombardia: Istituto Comprensivo Via San Domenico Savio (Agrate Brianza); Istituto Comprensivo Montessori (Ronco Briantino); Istituto Comprensivo Volta (Cologno Monzese); Istituto Comprensivo Molino Vecchio (Gorgonzola); Istituto Comprensivo A.B. Sabin (Segrate); Istituto Comprensivo Settimo Milanese (Settimo Milanese); Istituto Comprensivo Pascoli (Sesto San Giovanni); Istituto Comprensivo Bellusco Mezzago (Mezzago); Istituto Comprensivo Don Milani (Vimercate); CFP AFOL Sud Milano (San Donato Milanese); Istituto Comprensivo di Inzago (Inzago); Istituto Comprensivo Martiri della libertà (Sesto San Giovanni); Istituto Comprensivo Rovani (Sesto San Giovanni); Istituto Comprensivo Marzabotto (Sesto San Giovanni); Istituto Comprensivo Don Camagni (Brugherio); IIS Einaudi (Magenta); Istituto Comprensivo Dante Alighieri (Cornate d'Adda).





"May your action have a similar effect to that of baobab seed"

(Proverb of Oral Tradition Peul, Burkina Faso)



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